



# Q1 Results of FY 2016 – 17

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# Highlights

(₹ in Crores)

Particulars	% of Growth compare to corresponding period of P.Y.	% of Growth compare to preceding quarter	Quarter Ended Jun 16	Quarter Ended Jun 15	Quarter Ended Mar 16	Financial Year 2015-16
Turnover - Gross	1.16%	(7.21%)	495.77	490.07	534.30	1,991.09
Turnover - Net	1.14%	(7.41%)	460.67	455.50	497.53	1,857.59
EBIDT	13.51%	(9.78%)	62.27	54.86	69.02	225.85
Interest	(36.77%)	(27.13%)	3.25	5.14	4.46	18.13
Depreciation	0.40%	(20.69%)	12.42	12.37	15.66	53.06
PBT	24.77%	(4.70%)	46.60	37.35	48.90	154.66
PAT	24.05%	(3.21%)	31.67	25.53	32.72	104.78

# Performance Snapshot

(` in Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2016	Quarter Ended 31/03/2016	Quarter Ended 30/06/2015	Previous Year ended 31/03/2016
		Unaudited	Unaudited (Refer note 1)	Unaudited (Refer note 1)	Unaudited (Refer note 1)
1	Income From Operations				
	(a) Net Sales / Incomes from Operations (Net of Excise Duty)	493.33	531.51	488.25	1,980.96
	(b) Other Operating Income	2.44	2.79	2.47	10.13
	<b>Total Income from operations (net)</b>	<b>495.78</b>	<b>534.30</b>	<b>490.72</b>	<b>1,991.09</b>
2	Expenses				
	(a) Cost of materials consumed	178.09	161.38	193.67	647.81
	(b) Purchase of stock-in-trade	104.95	95.32	104.72	437.45
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(25.35)	27.05	(28.73)	(14.54)
	(d) Excise duty (Refer note 3)	35.11	36.76	35.22	133.49
	(e) Employee benefits expense	36.93	34.36	31.28	134.62
	(f) Depreciation and amortisation expense	12.42	15.66	12.37	53.06
	(g) Other expenses	107.74	113.32	102.29	436.08
	<b>Total Expensees</b>	<b>449.89</b>	<b>483.85</b>	<b>450.82</b>	<b>1,827.99</b>
3	<b>Profit from Operations before Other income, Finance Cost and Exceptional Items (1-2)</b>	<b>45.89</b>	<b>50.44</b>	<b>39.90</b>	<b>163.10</b>
4	Other Income	3.96	2.92	2.59	9.69
5	<b>Profit from ordinary activities before finance costs and Exceptional Items (3+4)</b>	<b>49.85</b>	<b>53.36</b>	<b>42.49</b>	<b>172.79</b>
6	Finance Cost	3.25	4.46	5.14	18.13

Contd...

## Performance Snapshot (Contd....)

(` in Crores)

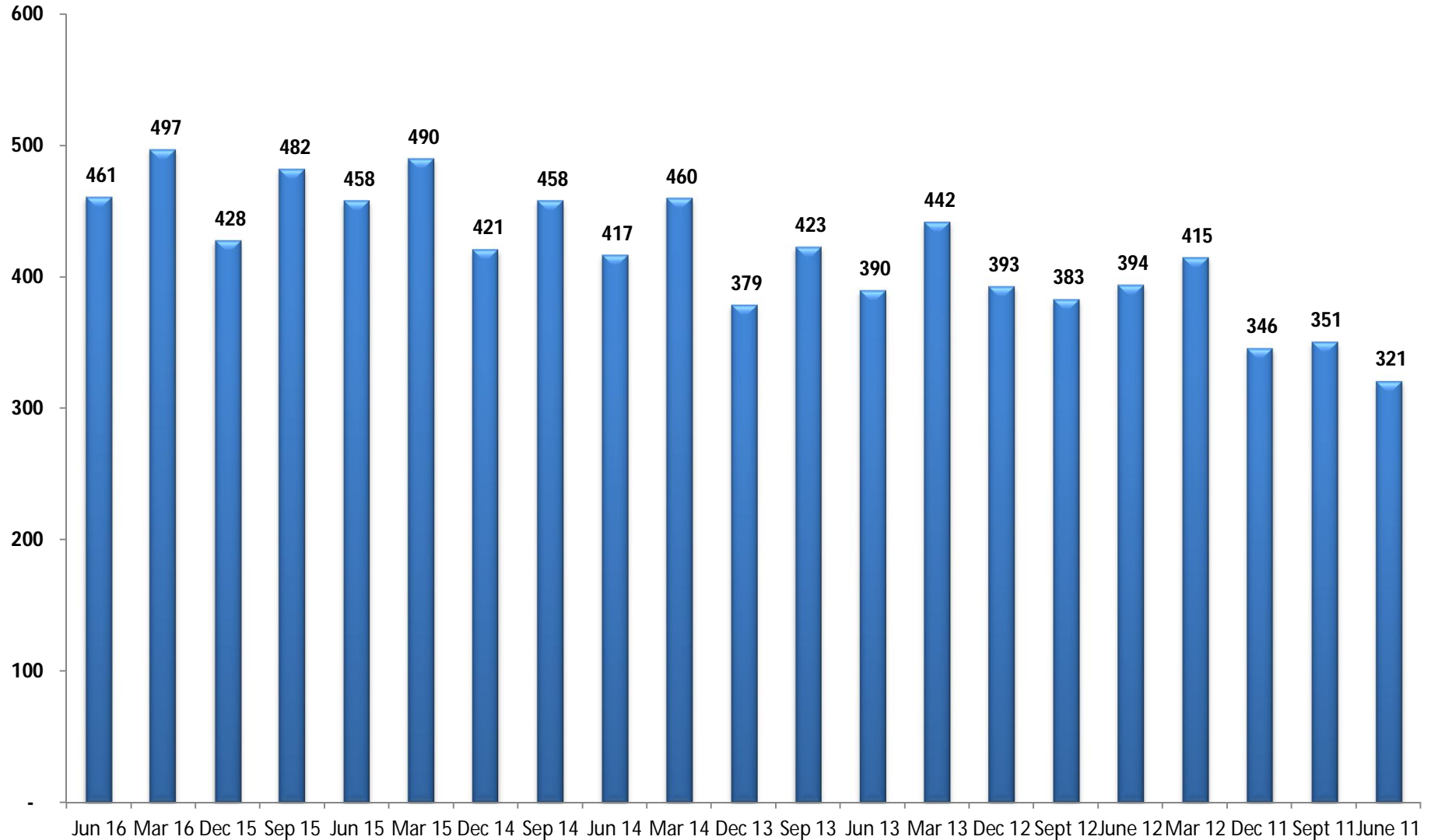
Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2016	Quarter Ended 31/03/2016	Quarter Ended 30/06/2016	Previous Year ended 31/03/2016
		Unaudited	Unaudited (Refer note 1)	Unaudited (Refer note 1)	Unaudited (Refer note 1)
8	Exceptional Items	-	-	-	-
9	Profit from Ordinary Activities before Tax (7-8)	46.60	48.90	37.35	154.66
10	Tax Expense	14.93	16.18	11.82	49.88
11	Net Profit from Ordinary Activities after Tax (9-10)	31.67	32.72	25.53	104.78
12	Extra Ordinary Items (Net of Tax Expenses)	-	-	-	-
13	Net Profit for the Year (11-12)	31.67	32.72	25.53	104.78
14	Other Comprehensive Income	(0.05)	(0.08)	(0.03)	(0.18)
15	Total Comprehensive Income (13-14)	31.72	32.80	25.57	104.96
16	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92
	(Face Value of ` 10/- per Share)				
17	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year				570.28
18	Earnings Per Share (EPS)				
	(a) Basic and diluted EPS before exceptional Item for the period (`)	21.22	21.93	17.11	70.22
	(b) Basic and diluted EPS after exceptional Item for the period (`)	21.22	21.93	17.11	70.22

# Segment Wise Revenue, Results & Capital Employed

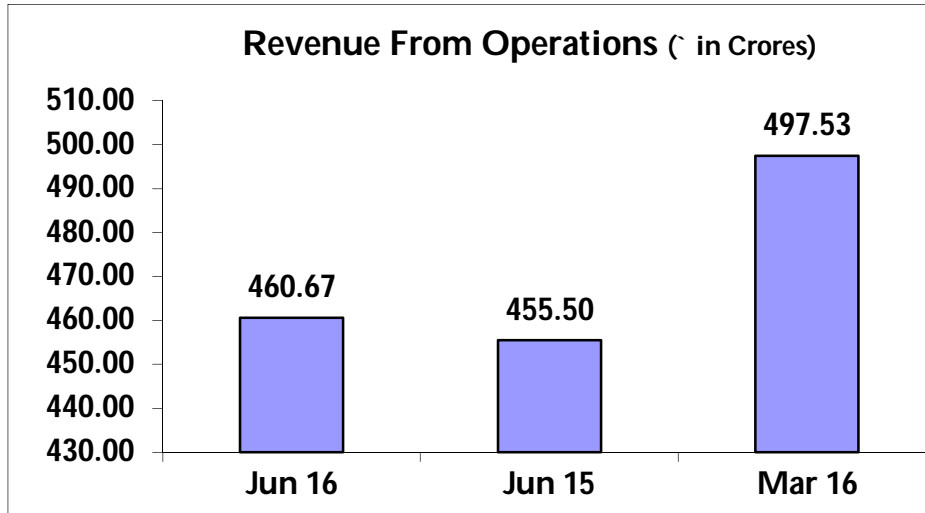
(` in Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2016	Quarter Ended 31/03/2016	Quarter Ended 30/06/2015	Previous Year ended 31/03/2016
		Unaudited	Unaudited (Refer note 1)	Unaudited (Refer note 1)	Unaudited (Refer note 1)
1	Segment Revenue				
	(a) Plastics	450.40	479.70	443.32	1,771.41
	(b) Lifestyle Furniture, Furnishings &	49.86	59.52	50.04	235.76
	Total	500.26	539.22	493.36	2,007.17
	Less: Inter Segment Revenue	4.49	4.93	2.64	16.08
	<b>Net Income from Operations</b>	<b>495.78</b>	<b>534.30</b>	<b>490.72</b>	<b>1,991.09</b>
2	Segment Results				
	(a) Plastics	53.72	68.98	47.40	206.27
	(b) Lifestyle Furniture, Furnishings &	(1.38)	(8.99)	(2.30)	(12.05)
	Total	52.34	59.99	45.11	194.22
	Less:				
	Interest & Finance Charges (Net)	3.25	4.46	5.14	18.13
	Other Un-allocable expenditure net of un-allocable income	2.49	6.63	2.62	21.43
	<b>Total Profit before Tax</b>	<b>46.60</b>	<b>48.90</b>	<b>37.35</b>	<b>154.66</b>
3	Capital Employed [Segment Assets -Segment				
	(a) Plastics	623.85	600.24	591.92	600.24
	(b) Lifestyle Furniture, Furnishings &	66.29	64.79	73.35	64.79
	(c) Unallocable	(73.33)	(79.83)	(147.82)	(79.83)

# Quarterly Net Sales (Company)

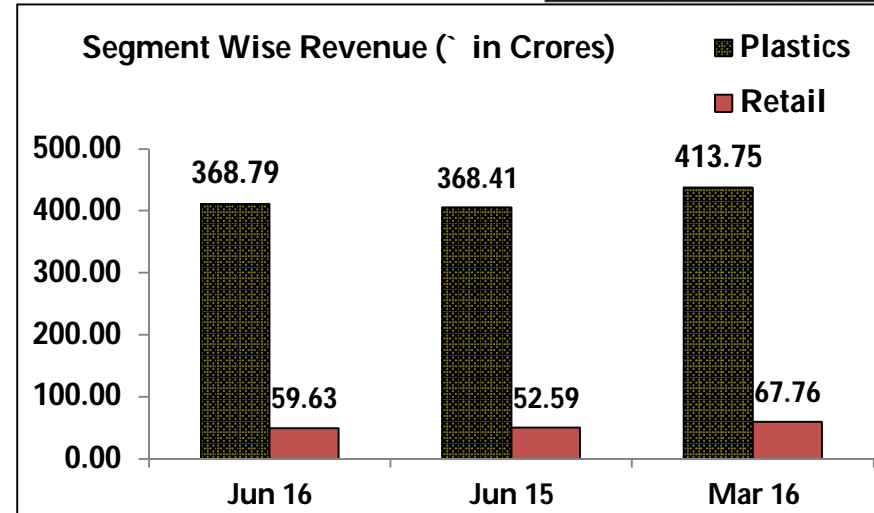


# Performance Snapshot (Quarterly)



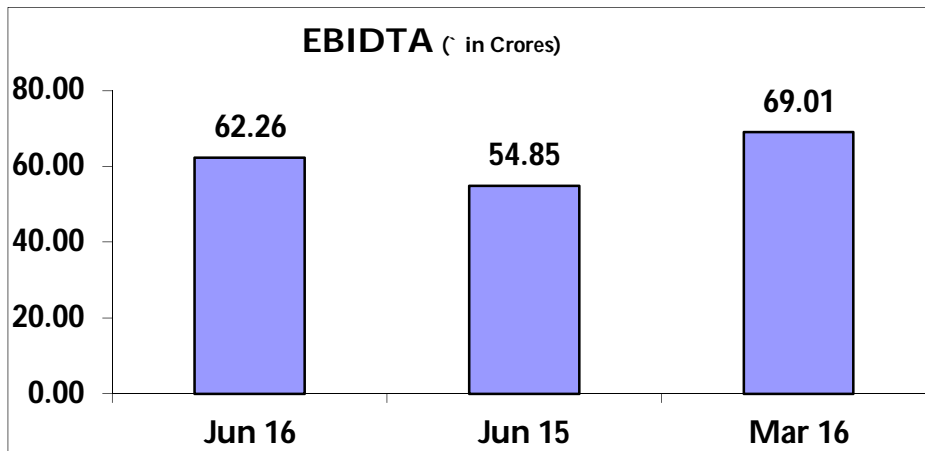
**YoY Growth : 1%**

**QoQ De-Growth : (7%)**



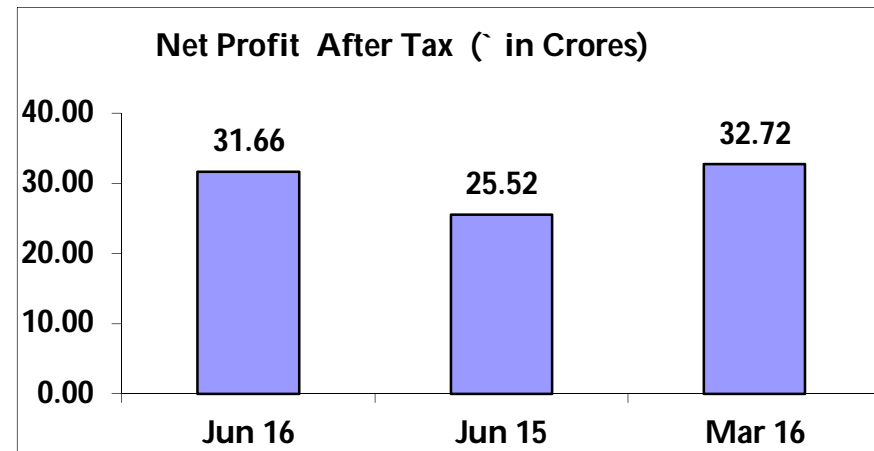
**Plastics: YoY Growth: 3%; QoQ Growth: 20%**

**Retail: YoY Growth : 1%; QoQ Growth: 1%**



**YoY Growth : 14%**

**QoQ De-Growth : (10%)**



**YoY Growth : 24%**

**QoQ De-Growth : (3%)**



# Income Statement Summary (Quarterly)

(₹ in Crores)

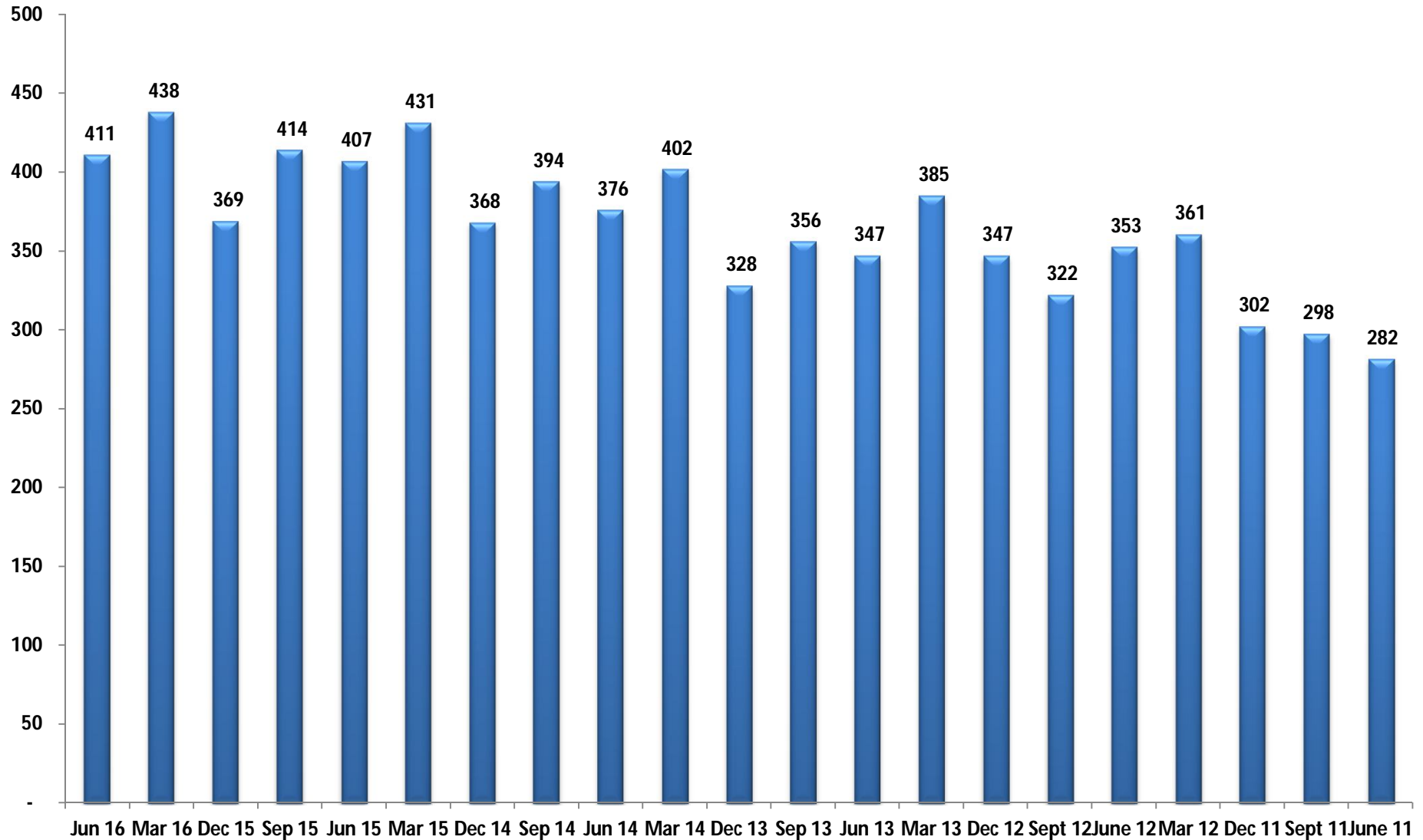
Particulars	Quarter ended Jun 16		Quarter ended Jun 15		Quarter ended Mar 16		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Jun 15	Mar 16
<b>Revenues</b>	<b>464.63</b>	<b>100%</b>	<b>458.09</b>	<b>100%</b>	<b>500.45</b>	<b>100%</b>	<b>1%</b>	<b>(7%)</b>
Material Consumed	257.69	55%	269.66	59%	283.76	57%	(4%)	(9%)
Employees Cost	36.93	8%	31.28	7%	34.36	7%	18%	7%
Operating expenditure	107.74	23%	102.29	22%	113.32	23%	5%	(5%)
<b>EBIDTA</b>	<b>62.27</b>	<b>13%</b>	<b>54.86</b>	<b>12%</b>	<b>69.02</b>	<b>14%</b>	<b>14%</b>	<b>(10%)</b>
Depreciation	3.25	1%	5.14	1%	15.66	3%	(37%)	(79%)
Interest and Finance Charges	12.42	3%	12.37	3%	4.46	1%	0%	179%
Profit before Tax	46.60	10%	37.35	8%	48.90	10%	25%	(5%)
Tax Expense	14.93	3%	11.82	3%	16.18	3%	26%	(8%)
<b>Net Profit after Tax</b>	<b>31.67</b>	<b>7%</b>	<b>25.53</b>	<b>6%</b>	<b>32.72</b>	<b>7%</b>	<b>24%</b>	<b>(3%)</b>



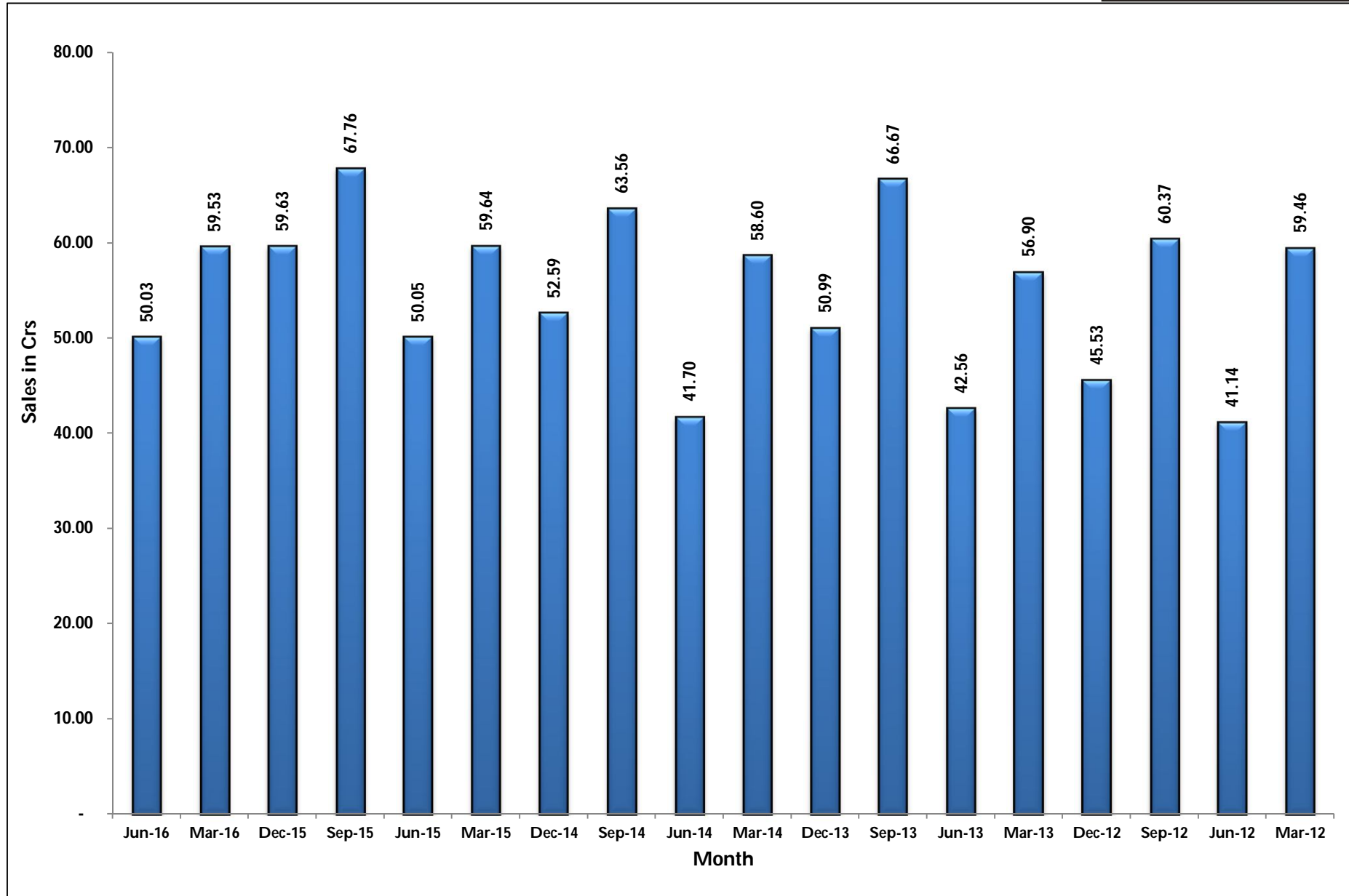
# Business Review

# Plastics – Quarter Wise Sales

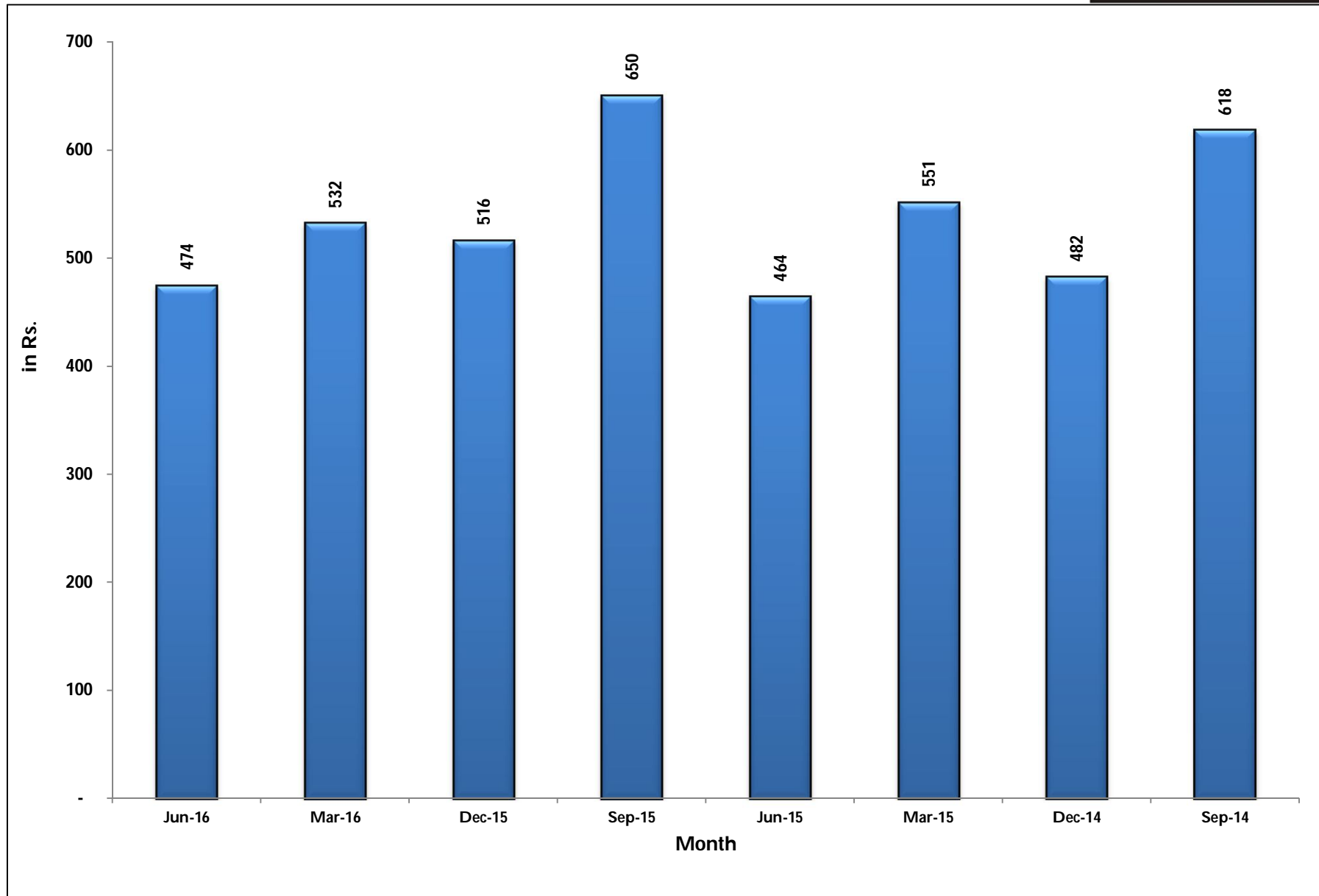
(₹ in Crores)



# Retail Quarter Wise Sales



# Sales Per Sq. ft. per Quarter





**Thank you**