



Q1 Results of FY 2017 – 18

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Highlights

(` in Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Jun 17	Quarter Ended Jun 16	F. Y. 2016 -17
Turnover - Net	5.84%	487.59	460.67	1,956.65
EBIDT	(23.56%)	47.60	62.27	229.32
Interest	(20.31%)	2.59	3.25	11.59
Depreciation	(5.29%)	11.76	12.42	48.82
PBT	(28.65%)	33.25	46.60	168.92
PAT	(29.36%)	22.37	31.67	118.45

Performance Snapshot

(` in Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2017	Quarter Ended 31/03/2017	Quarter Ended 30/06/2016	Previous Year ended 31/03/2017
		Unaudited	Audited (Refer note 3)	Unaudited	Audited
1	Income				
	(a) Revenue from Operations (Refer Note 4)	524.39	568.69	495.78	2,094.85
	(b) Other Income	4.26	1.82	3.78	12.01
	Total Income	528.65	570.52	499.56	2,106.86
2	Expenses				
	(a) Cost of materials consumed	172.20	179.53	180.80	685.01
	(b) Purchase of stock-in-trade	106.59	112.90	104.95	471.09
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	0.59	17.63	(25.35)	(29.50)
	(d) Excise duty	36.79	36.83	35.11	138.20
	(e) Employee benefits expense	40.16	37.13	37.03	145.65
	(f) Finance Cost	2.59	2.69	3.25	11.59
	(g) Depreciation and amortisation expense	11.76	11.55	12.42	48.82
	(h) Other expenses	124.70	126.21	104.75	467.08
	Total Expenses	495.41	524.48	452.96	1,937.94
3	Profit before exceptional items and Tax (1-2)	33.25	46.04	46.60	168.92
4	Exceptional Items	-	-	-	-
5	Profit before Tax (3-4)	33.25	46.04	46.60	168.92
6	Tax Expense	10.87	13.83	14.93	50.46
7	Net Profit after Tax (5-6)	22.37	32.21	31.67	118.45

Contd...

Performance Snapshot (Contd....)

(` in Crores)

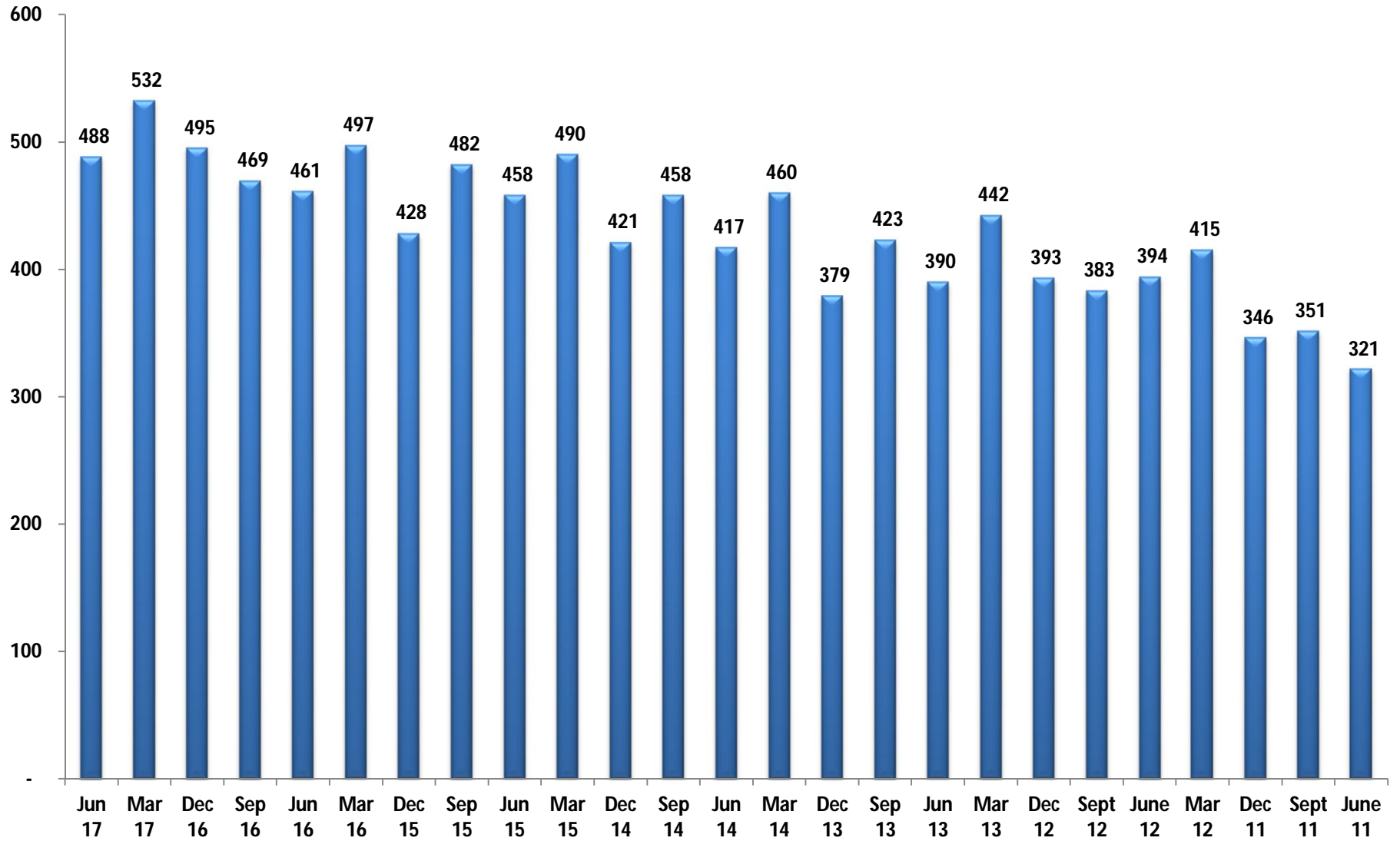
Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2017	Quarter Ended 31/03/2017	Quarter Ended 30/06/2016	Previous Year ended 31/03/2017
		Unaudited	Audited (Refer note 3)	Unaudited	Audited
8	Other Comprehensive Income (net of tax)				
	-Items that will not reclassified to Profit or loss (net of tax)	0.02	0.17	(0.05)	0.02
	-Items that will be reclassified to Profit or loss (net of tax)	0.26	(0.01)	(0.01)	(0.07)
9	Total Comprehensive Income (net of tax) (7+8)	22.65	32.37	31.61	118.40
10	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92
	(Face Value of ` 10/- per Share)				
11	Earnings Per Share (EPS)				
	(a) Basic and diluted EPS before exceptional Item for the period (`)	14.99	21.59	21.22	79.38
	(b) Basic and diluted EPS after exceptional Item for the period (`)	14.99	21.59	21.22	79.38

Segment Wise Revenue, Results & Capital Employed

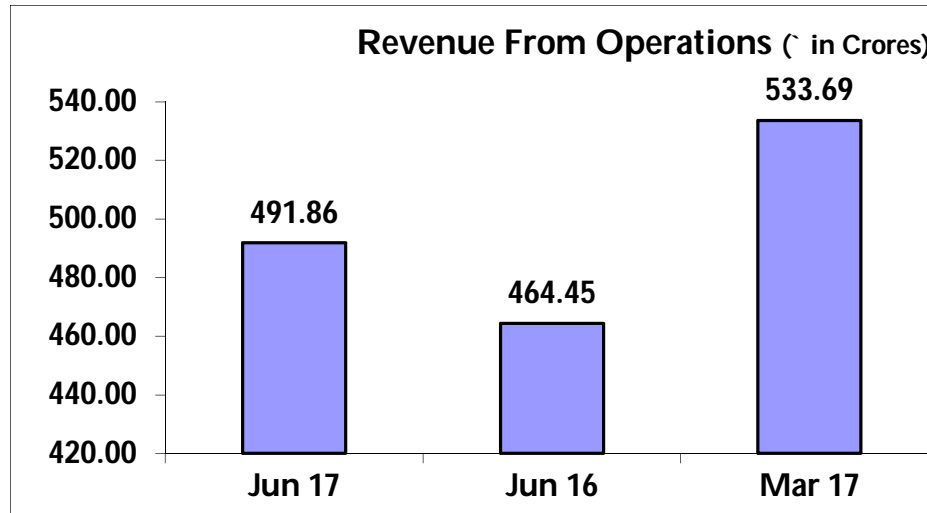
(` in Crores)

Sr. No	Particulars	Standalone			
		Quarter Ended 30/06/2017	Quarter Ended 31/03/2017	Quarter Ended 30/06/2016	Previous Year ended 31/03/2017
		Unaudited	Audited (Refer note 3)	Unaudited	Audited
1	Segment Revenue				
	(a) Plastics	473.04	514.55	450.40	1,884.51
	(b) Lifestyle Furniture, Furnishings & Accessories	56.03	58.85	49.86	232.94
	Total	529.07	573.39	500.26	2,117.45
	Less: Inter Segment Revenue	4.68	4.70	4.49	22.61
	Revenue from operations	524.39	568.69	495.78	2,094.85
2	Segment Results				
	(a) Plastics	32.56	50.52	49.98	176.64
	(b) Lifestyle Furniture, Furnishings & Accessories	0.92	0.46	(1.38)	3.19
	Total	33.48	50.98	48.60	179.83
	Less:				
	Interest & Finance Charges (Net)	2.59	2.69	3.25	11.59
	Other Un-allocable expenditure net of un-allocable income	(2.36)	2.25	(1.25)	(0.68)
	Total Profit before Tax	33.25	46.04	46.60	168.92
3	Segment Assets				
	(a) Plastics	913.58	900.78	814.68	900.78
	(b) Lifestyle Furniture, Furnishings & Accessories	96.22	95.04	112.70	95.04
	(c) Unallocable	36.72	37.04	43.49	37.04
4	Segment Liabilities				
	(a) Plastics	203.89	204.01	191.95	204.01
	(b) Lifestyle Furniture, Furnishings & Accessories	44.76	38.50	46.41	38.50
	(c) Unallocable	78.10	93.22	115.69	93.22
5	Capital Employed [Segment Assets -Segment Liabilities]				
	(a) Plastics	709.69	696.77	622.73	696.77
	(b) Lifestyle Furniture, Furnishings & Accessories	51.46	56.54	66.29	56.54
	(c) Unallocable	(41.38)	(56.18)	(72.21)	(56.18)

Quarterly Net Sales (Company)

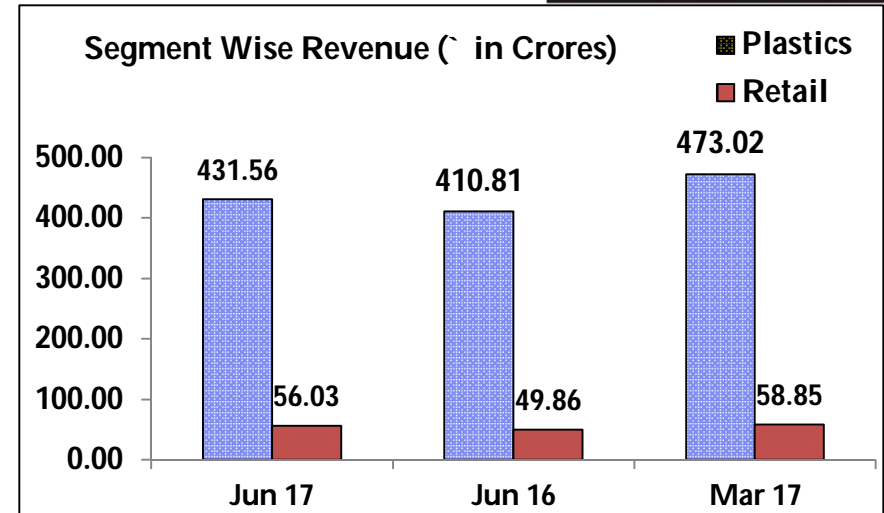


Performance Snapshot (Quarterly)



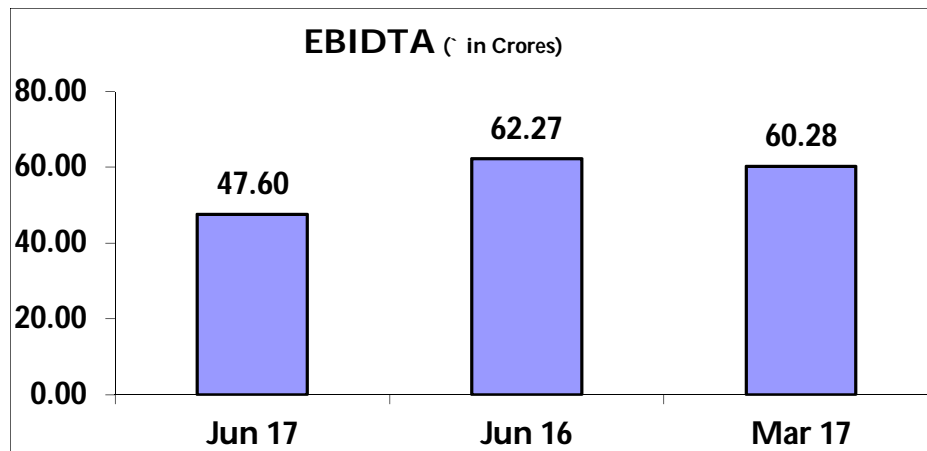
YoY Growth : 6%

QoQ De-Growth : (8%)



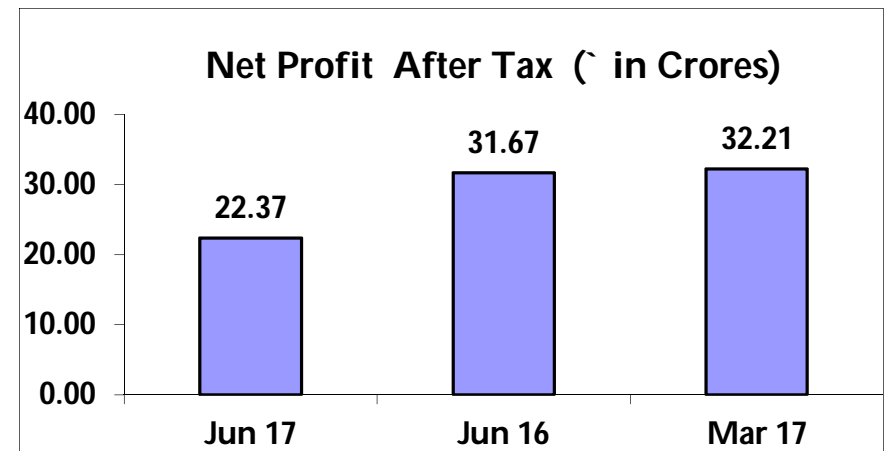
Plastics: YoY Growth: 5%; QoQ De-Growth: (9%)

Retail: YoY Growth : 12%; QoQ De-Growth: (5%)



YoY De-Growth : (24%)

QoQ De-Growth : (21%)



YoY De-Growth : (29%)

QoQ De-Growth : (31%)

Income Statement Summary (Quarterly)

(` in Crores)

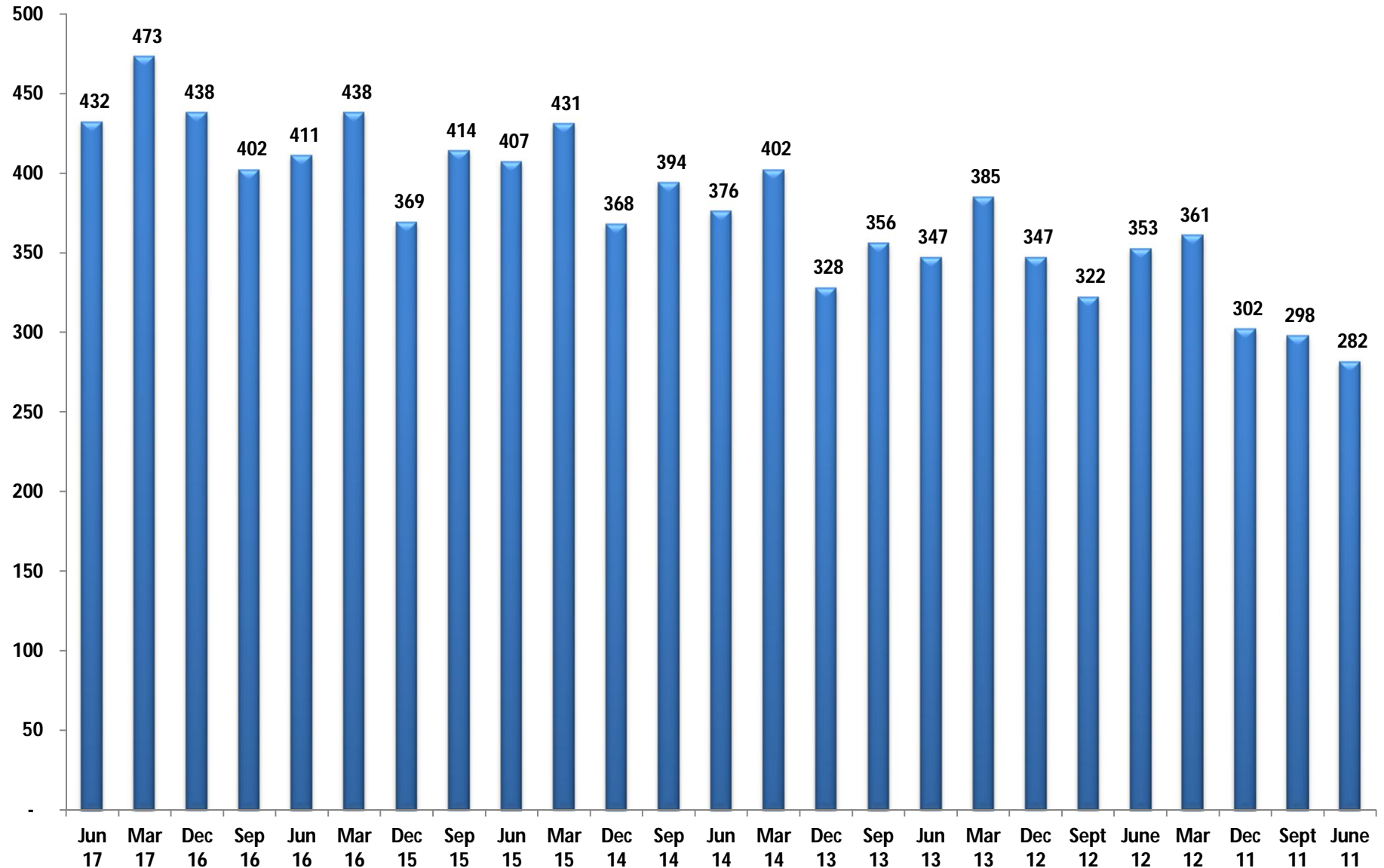
Particulars	Quarter ended Jun 17		Quarter ended Jun 16		Quarter ended Mar 17		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Jun 16	Mar 17
Revenues	491.86	100%	464.45	100%	533.69	100%	6%	(8%)
Material Consumed	279.39	57%	260.41	56%	310.06	58%	7%	(10%)
Employees Cost	40.16	8%	37.03	8%	37.13	7%	8%	8%
Operating expenditure	124.70	25%	104.75	23%	126.21	24%	19%	(1%)
EBIDTA	47.60	10%	62.27	13%	60.28	11%	(24%)	(21%)
Depreciation	2.59	1%	3.25	1%	2.69	1%	(20%)	(4%)
Interest and Finance Charges	11.76	2%	12.42	3%	11.55	2%	(5%)	2%
Profit before Tax	33.25	7%	46.60	10%	46.04	9%	(29%)	(28%)
Tax Expense	10.87	2%	14.93	3%	13.83	3%	(27%)	(21%)
Net Profit after Tax	22.37	5%	31.67	7%	32.21	6%	(29%)	(31%)



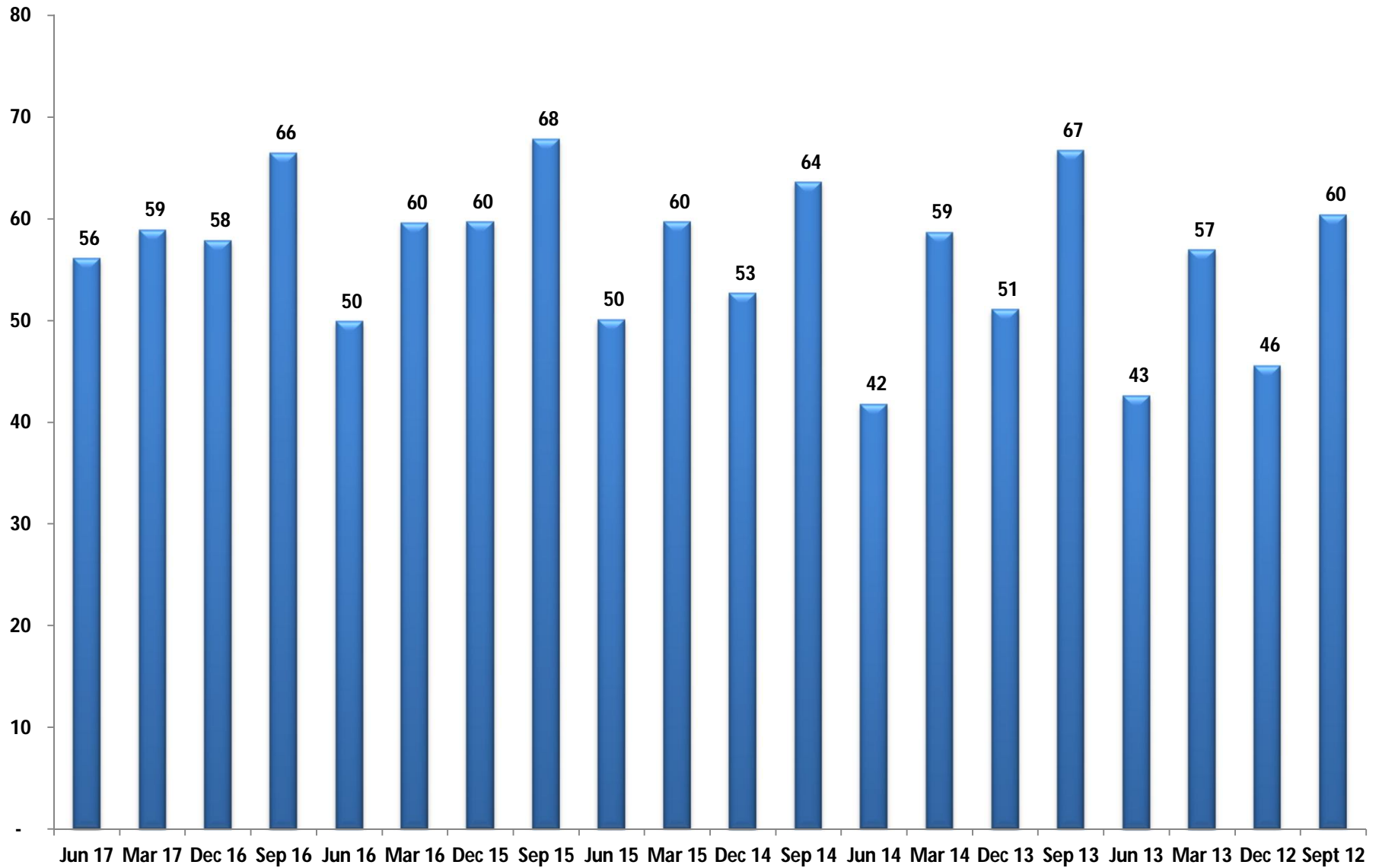
Business Review

Plastics – Quarter Wise Sales

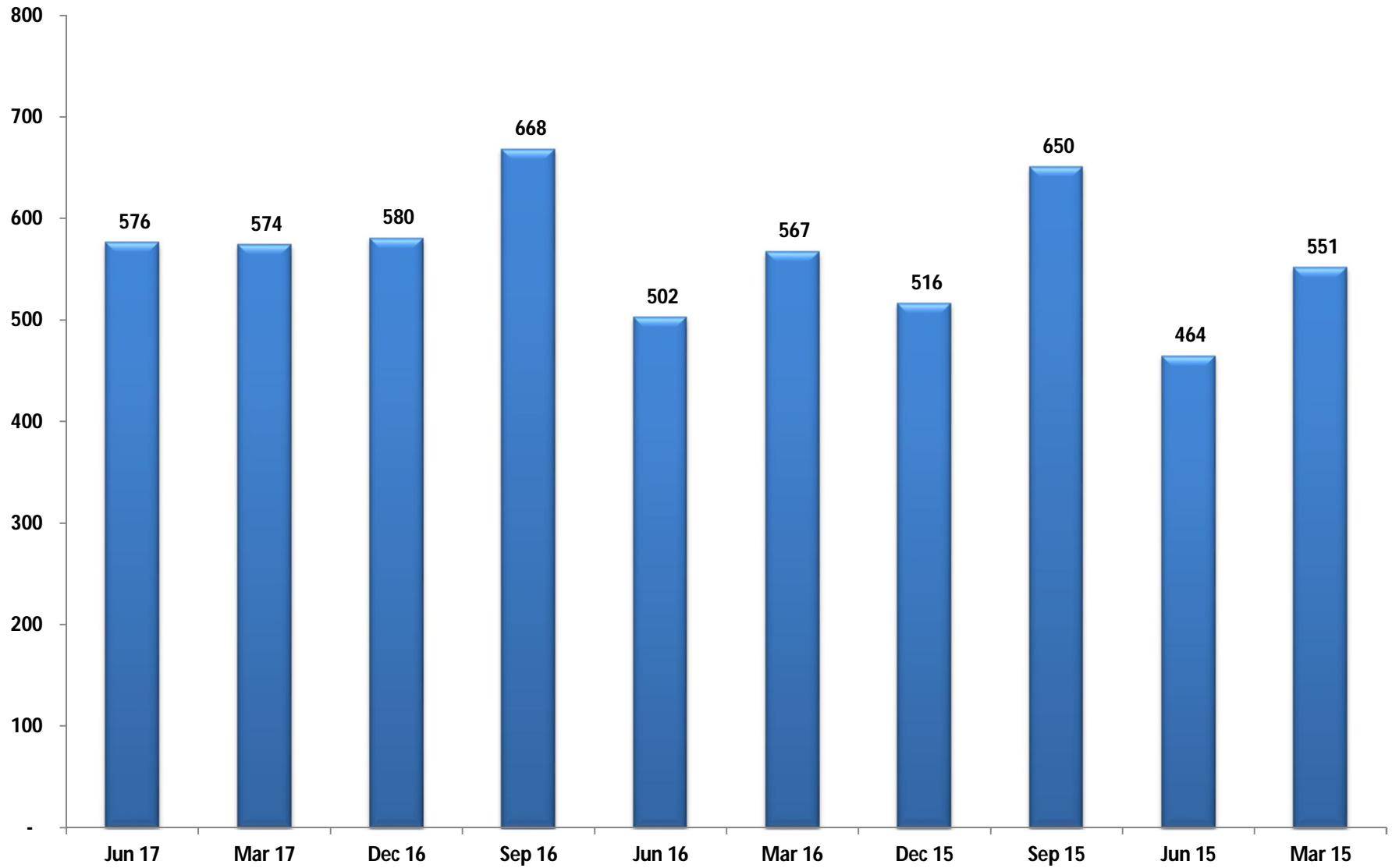
([₹] in Crores)



Retail Quarter Wise Sales



Sales Per Sq. ft. per Quarter





Thank you