

Q3 Results of FY 2015 - 16

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(₹ in Crores)

Particulars	% of Growth compare to corresponding quarter of P.Y.	Quarter Ended Dec 15	Quarter Ended Dec 14	% of Growth compare to corresponding period of P.Y.	Nine Months Ended Dec 15	Nine Months Ended Dec 14	F. Y. 2014 -15
Turnover - Gross	1.83%	457.81	449.59	5.51%	1,464.21	1,387.69	1,912.71
Turnover - Net	1.76%	428.42	421.00	5.48%	1,367.48	1,296.39	1,786.66
EBIDT	40.33%	46.64	33.24	65.20%	155.05	93.86	143.81
Interest	(48.97%)	4.02	7.87	(42.16%)	13.45	23.25	29.54
Depreciation	(11.25%)	12.21	13.76	(10.80%)	37.10	41.59	53.76
PBT	162.10%	30.41	11.60	260.20%	104.50	29.01	60.51
PAT	138.57%	20.19	8.46	242.88%	71.24	20.78	42.46

Performance Snapshot

(₹ in Crores)

Sr. No	Particulars	Standalone					
		Quarter Ended 31/12/2015	Quarter Ended 30/09/2015	Quarter Ended 31/12/2014	Nine Months ended 31/12/2015	Nine Months ended 31/12/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income From Operations						
	(a) Net Sales / Incomes from Operations (Net of Duties and Levies)	426.00	479.05	418.98	1,360.14	1,289.85	1,778.00
	(b) Other Operating Income	2.42	2.45	2.03	7.34	6.54	8.66
	Total Income from operations (net)	428.42	481.51	421.00	1,367.48	1,296.39	1,786.66
2	Expenses						
	(a) Cost of materials consumed	136.07	155.92	163.94	485.25	530.67	687.62
	(b) Purchase of stock-in-trade	110.94	126.47	109.01	342.13	328.83	430.28
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(12.11)	(0.75)	(11.04)	(41.59)	(31.86)	14.99
	(d) Employees benefit expense	36.67	32.38	28.63	100.37	84.45	112.94
	(e) Depreciation and amortisation expense	12.21	12.61	13.76	37.10	41.59	53.76
	(f) Other expenses	110.38	117.18	100.04	332.68	294.69	403.28
	Total Expensees	394.17	443.80	404.34	1,255.94	1,248.38	1,702.85
3	Profit from Operations before Other income, Finance Cost and Exceptional Items (1-2)	34.25	37.70	16.67	111.54	48.01	83.81
4	Other Income	0.18	3.76	2.81	6.41	4.25	6.25
5	Profit from ordinary activities before finance costs and Exceptional Items (3+4)	34.43	41.47	19.47	117.95	52.26	90.06
6	Finance Cost	4.02	4.37	7.87	13.45	23.25	29.54
7	Profit from ordinary activities after finance costs and but before Exceptional Items (5-6)	30.41	37.10	11.60	104.50	29.01	60.51

Contd...

Performance Snapshot (Contd....)

(₹ in Crores)

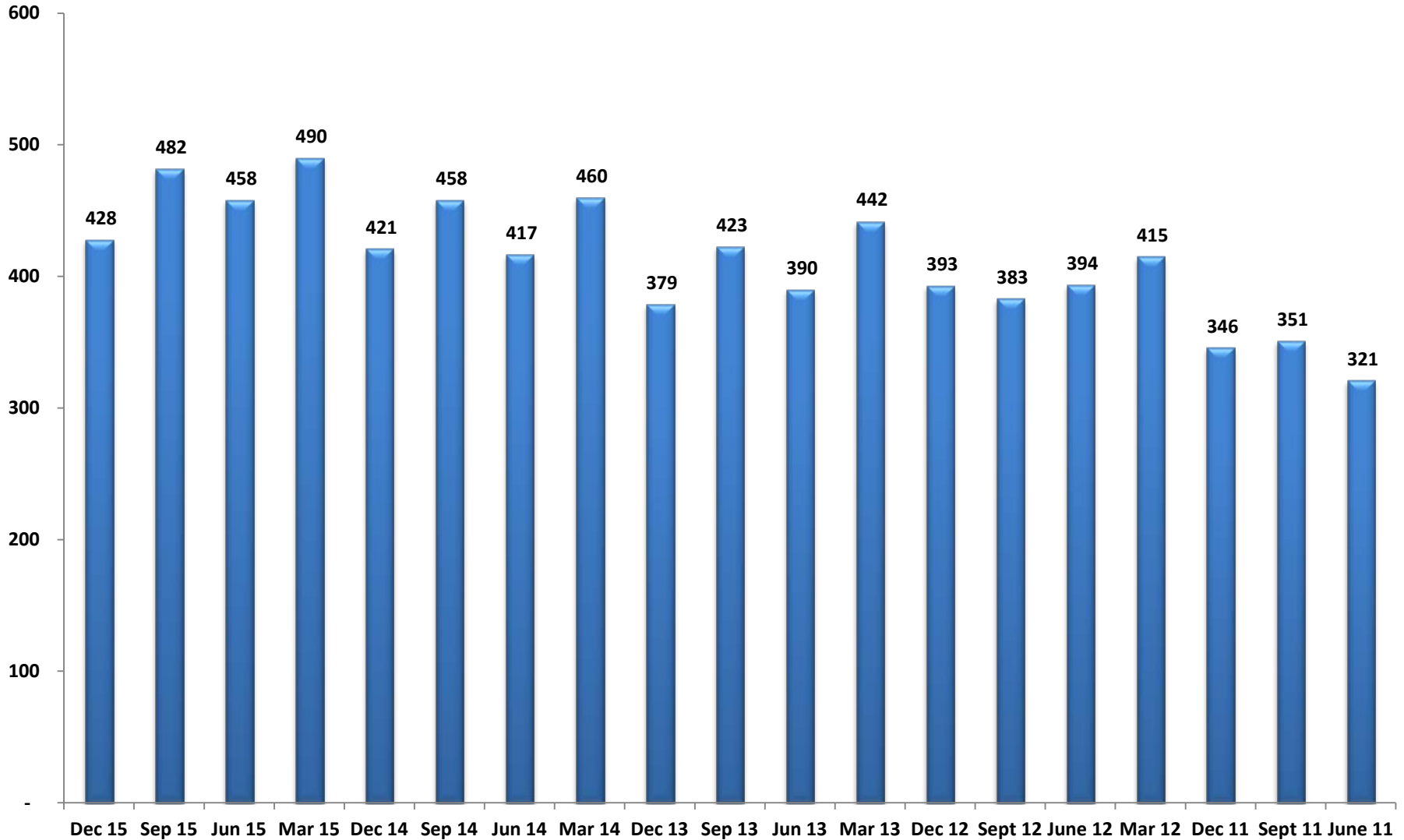
Sr. No	Particulars	Standalone					
		Quarter Ended 31/12/2015	Quarter Ended 30/09/2015	Quarter Ended 31/12/2014	Nine Months Ended 31/12/2015	Nine Months Ended 31/12/2014	Previous Year ended 31/03/2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
8	Exceptional Items	-	-	-	-	-	-
9	Profit from Ordinary Activities before Tax (7-8)	30.41	37.10	11.60	104.50	29.01	60.51
10	Tax Expense	10.22	11.35	3.14	33.27	8.24	18.05
11	Net Profit from Ordinary Activities after Tax (9-10)	20.19	25.74	8.46	71.24	20.78	42.46
12	Extra Ordinary Items (Net of Tax Expenses)	-	-	-	-	-	-
13	Net Profit for the Year (11-12)	20.19	25.74	8.46	71.24	20.78	42.46
14	Paid-up Equity Share Capital	14.92	14.92	14.92	14.92	14.92	14.92
	(Face Value of ₹ 10/- per Share)						
15	Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year						477.51
16	Earnings Per Share (EPS)						
	(a) Basic and diluted EPS before exceptional Item for the period (₹)	13.53	17.25	5.67	47.74	13.92	28.45
	(b) Basic and diluted EPS after exceptional Item for the period (₹)	13.53	17.25	5.67	47.74	13.92	28.45

Segment Wise Revenue, Results & Capital Employed

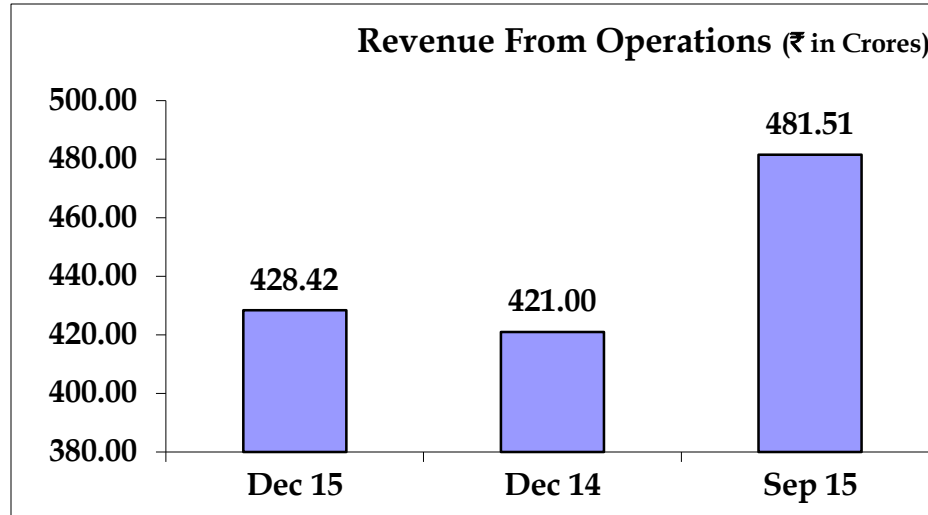
(₹ in Crores)

Sr. No.	Particulars	Standalone					
		Quarter Ended	Quarter Ended	Quarter Ended	Nine Months Ended	Nine Months Ended	Previous Year ended
		31/12/2015	30/09/2015	31/12/2014	31/12/2015	31/12/2014	31/03/2015
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	(a) Plastics	364.81	408.85	363.75	1,175.19	1,121.22	1,545.49
	(b) Lifestyle Furniture, Furnishings & Accessories	59.63	67.76	52.59	177.86	157.85	217.50
	(c) Others	8.92	8.48	8.15	25.58	25.96	35.15
	Total	433.36	485.09	424.50	1,378.64	1,305.04	1,798.14
	Less: Inter Segment Revenue	4.94	3.58	3.49	11.16	8.65	11.48
	Net Income from Operations	428.42	481.51	421.00	1,367.48	1,296.39	1,786.66
2	Segment Results						
	(a) Plastics	44.83	45.36	21.39	137.34	65.73	110.17
	(b) Lifestyle Furniture, Furnishings & Accessories	(1.73)	1.03	(1.18)	(2.96)	(6.88)	(11.06)
	(c) Others	(0.77)	(0.79)	0.49	(1.65)	(0.11)	0.19
	Total	42.34	45.59	20.69	132.72	58.74	99.31
	Less:						
	Interest & Finance Charges (Net)	4.02	4.37	7.87	13.45	23.25	29.54
	Other Un-allocable expenditure net of un-allocable income	7.91	4.12	1.22	14.77	6.47	9.26
	Total Profit before Tax	30.41	37.10	11.60	104.50	29.01	60.51
3	Capital Employed [Segment Assets -Segment						
	(a) Plastics	566.86	593.58	602.12	566.86	602.12	578.96
	(b) Lifestyle Furniture, Furnishings & Accessories	75.95	78.26	96.41	75.95	96.41	81.03
	(c) Others	19.12	22.16	24.30	19.12	24.30	20.29
	(d) Unallocable	(102.08)	(150.67)	(244.75)	(102.08)	(244.75)	(187.85)

Quarterly Net Sales (Company)

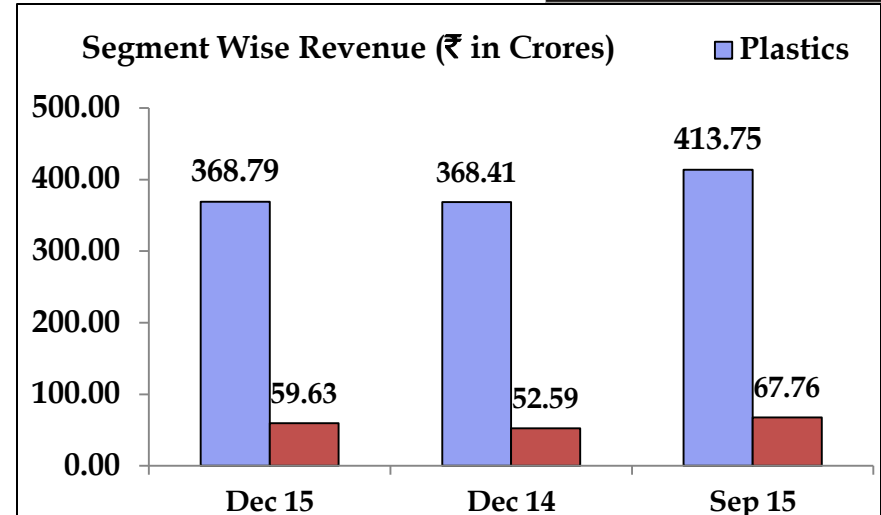


Performance Snapshot (Quarterly)



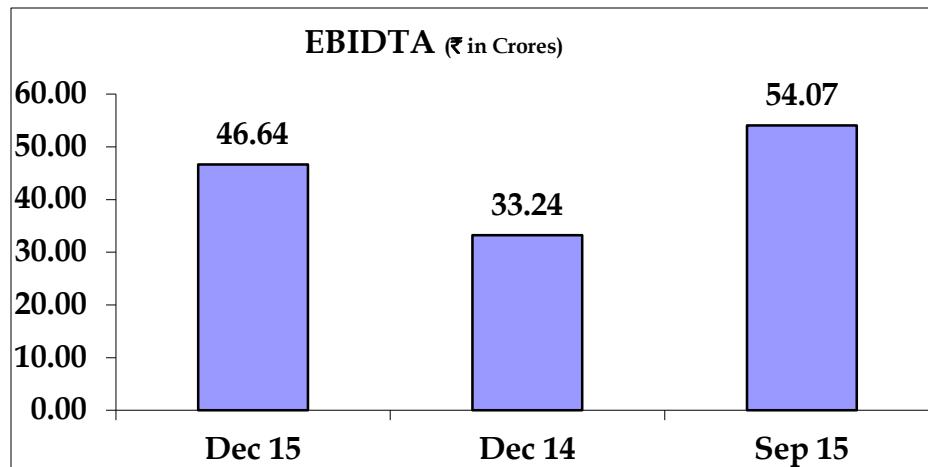
YoY Growth : 2%

QoQ De-Growth : (11%)



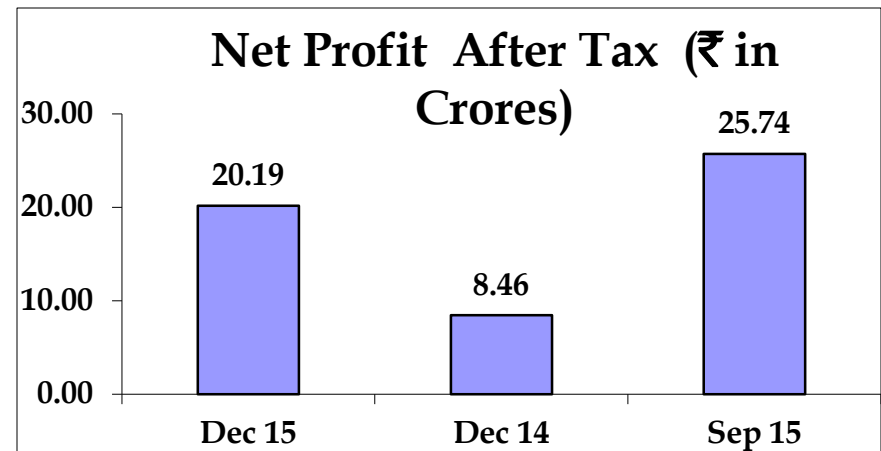
Plastics: YoY Growth: 0%; QoQ De-Growth: (11%)

Retail: YoY Growth : 13%; QoQ De-Growth: (12%)



YoY Growth : 40%

QoQ De-Growth : (14%)



YoY Growth : 139%

QoQ De-Growth : (22%)

Income Statement Summary (Quarterly)

(₹ in Crores)

Particulars	Quarter ended Dec 15		Quarter ended Dec 14		Quarter ended Sep 15		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Dec 14	Sep 15
Revenues	428.60	100%	423.81	100%	485.27	100%	1%	(12%)
Material Consumed	234.91	55%	261.91	62%	281.63	58%	(10%)	(17%)
Employees Cost	36.67	9%	28.63	7%	32.38	7%	28%	13%
Operating expenditure	110.38	26%	100.04	24%	117.18	24%	10%	(6%)
EBIDTA	46.64	11%	33.24	8%	54.07	11%	40%	(14%)
Depreciation	12.21	3%	13.76	3%	12.61	3%	(11%)	(3%)
Interest and Finance Charges	4.02	1%	7.87	2%	4.37	1%	(49%)	(8%)
Profit before Tax	30.41	7%	11.60	3%	37.09	8%	162%	(18%)
Tax Expense	10.22	2%	3.14	1%	11.35	2%	226%	(10%)
Net Profit after Tax	20.19	5%	8.46	2%	25.74	5%	139%	(22%)

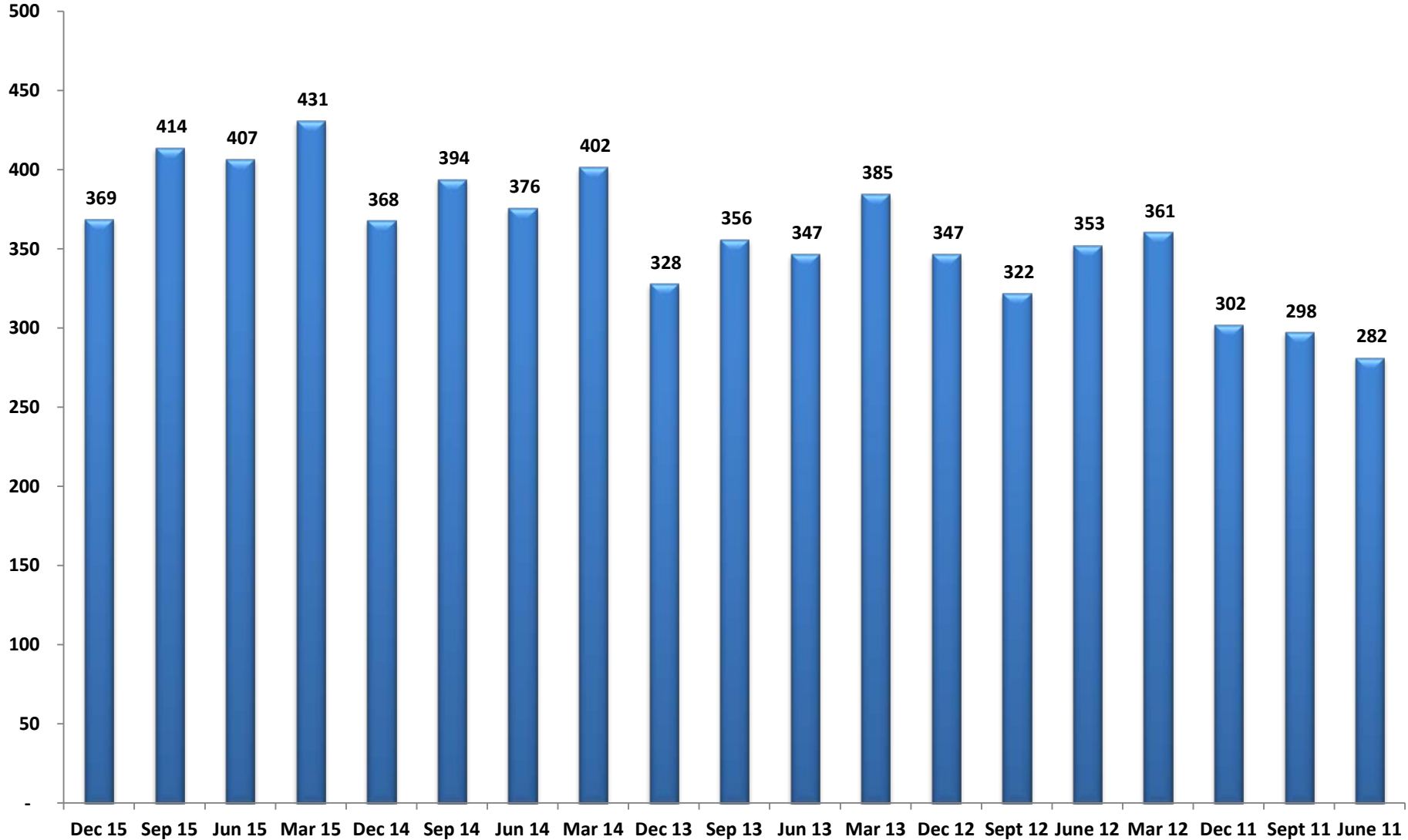
Income Statement Summary (Nine Monthly)

(₹ in Crores)

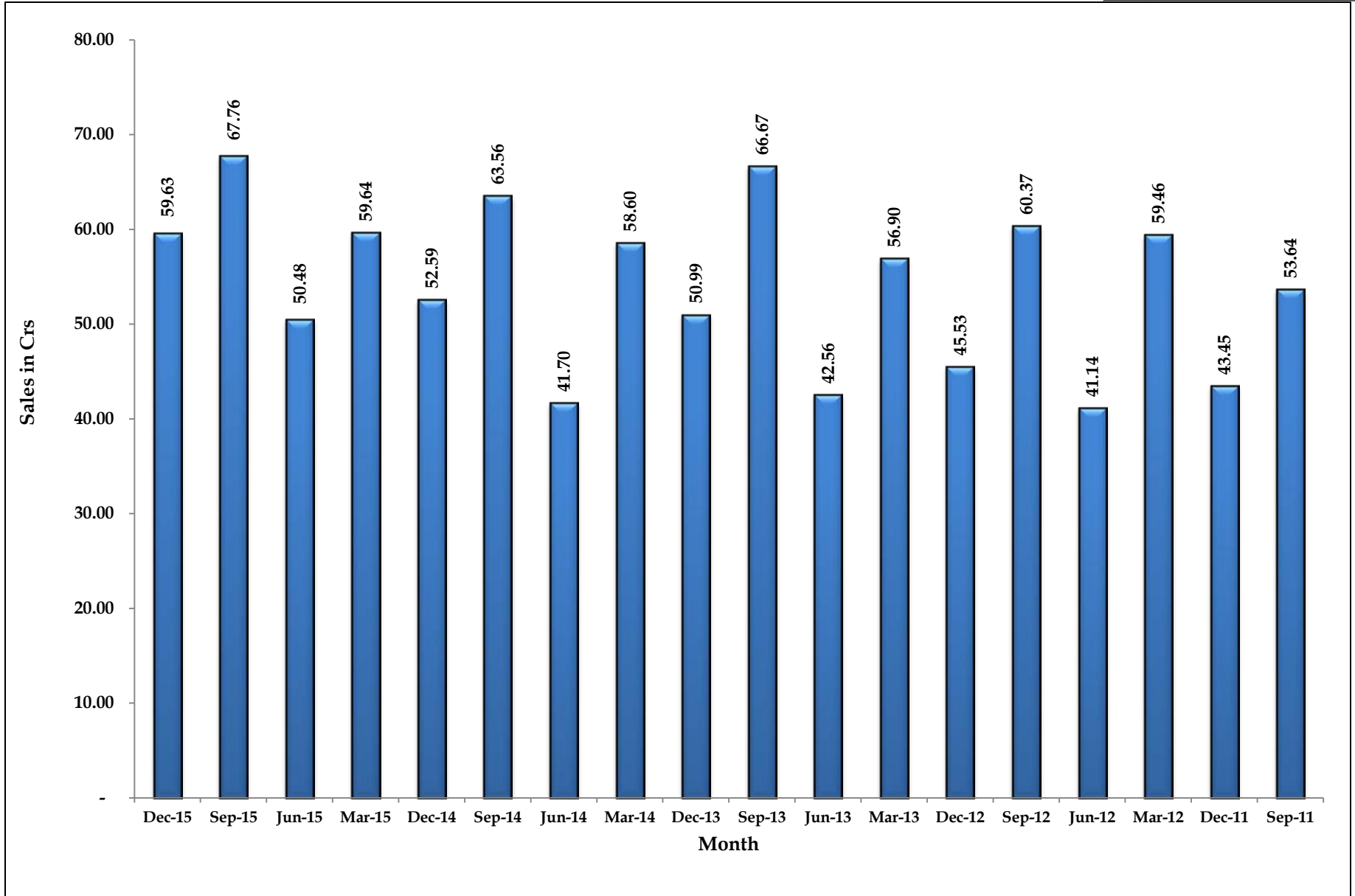
Particulars	Nine Months ended Dec 15		Nine Months ended Dec 14		F.Y. 2014-15	
	Amt	%	Amt	%	Amt	%
Revenues	1373.89	100%	1300.64	100%	1792.91	100%
Material Consumed	785.79	57%	827.64	64%	1132.88	63%
Employees Cost	100.37	7%	84.45	6%	112.94	6%
Operating expenditure	332.68	24%	294.69	23%	403.28	22%
EBIDTA	155.05	11%	93.86	7%	143.81	8%
Depreciation	37.10	3%	41.59	3%	53.76	3%
Interest and Finance Charges	13.45	1%	23.25	2%	29.54	2%
Profit before Tax	104.50	8%	29.01	2%	60.51	3%
Tax Expense	33.27	2%	8.24	1%	18.05	1%
Net Profit after Tax	71.24	5%	20.78	2%	42.46	2%

Business Review

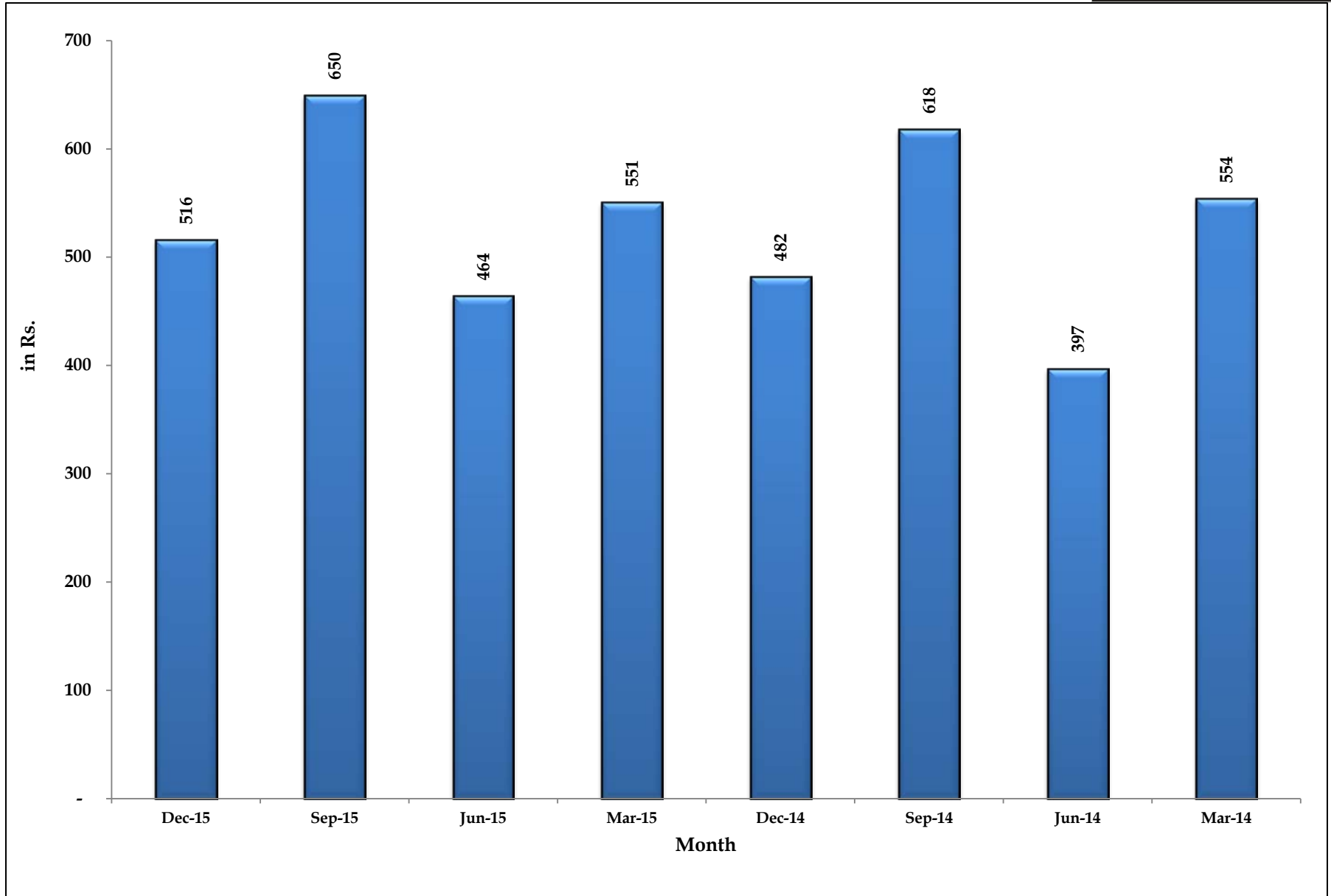
Plastics - Quarter Wise Sales



Retail Quarter Wise Sales



Sales Per Sq. ft. per Quarter



Thank you