

Q3 Results of FY 2013-2014

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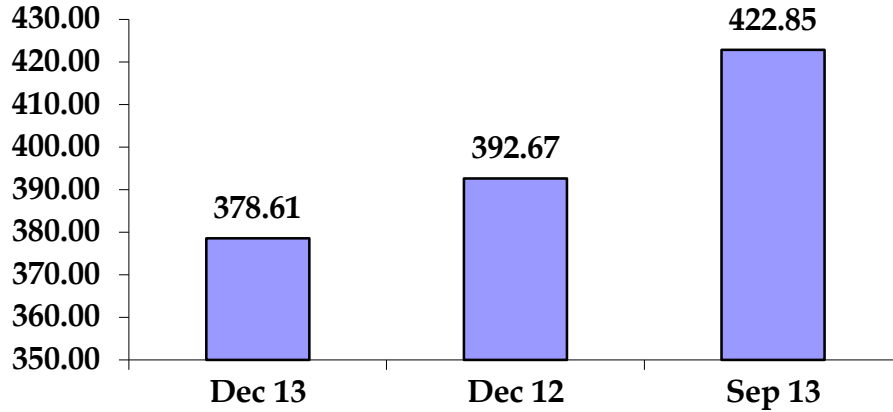
Highlights

(₹ in Crores)

Particulars	% of Growth compare to corresponding period of P.Y.	Quarter Ended Dec 13	Quarter Ended Dec 12	% of Growth compare to corresponding period of P.Y.	Nine Months Ended Dec 13	Nine Months Ended Dec 12	F. Y. 2012 -13
Turnover - Gross	(5%)	431.51	452.44	1%	1,353.31	1,346.00	1,840.15
Turnover - Net	(4%)	378.61	392.67	2%	1,191.47	1,168.99	1,610.66
EBIDT	9%	32.00	29.43	4%	106.12	102.22	130.97
Interest	(7%)	10.41	11.21	(1%)	31.63	32.00	42.97
Depreciation	6%	11.39	10.75	10%	36.91	33.61	44.34
PBT	37%	10.20	7.47	3%	37.59	36.60	43.65
PAT	31%	7.11	5.45	(2%)	25.90	26.40	31.19

Performance Snapshot (Quarterly)

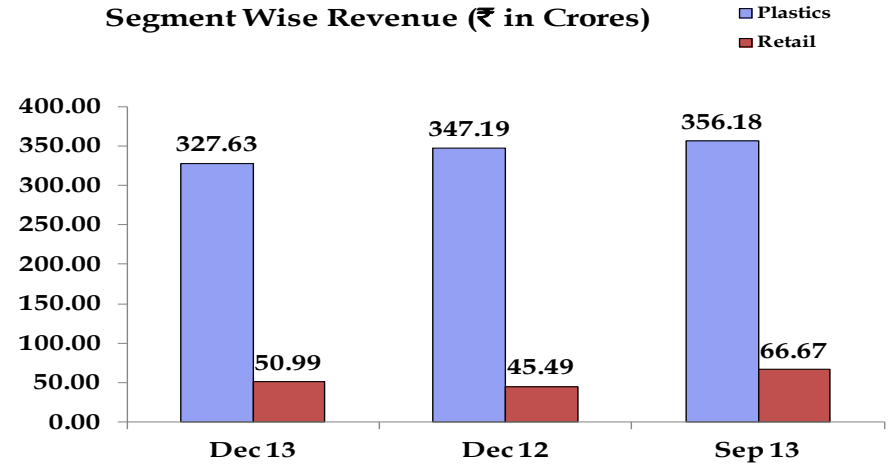
Revenue From Operations (₹ in Crores)



YoY (De-Growth) : (4%)

QoQ (De-Growth) : (10%)

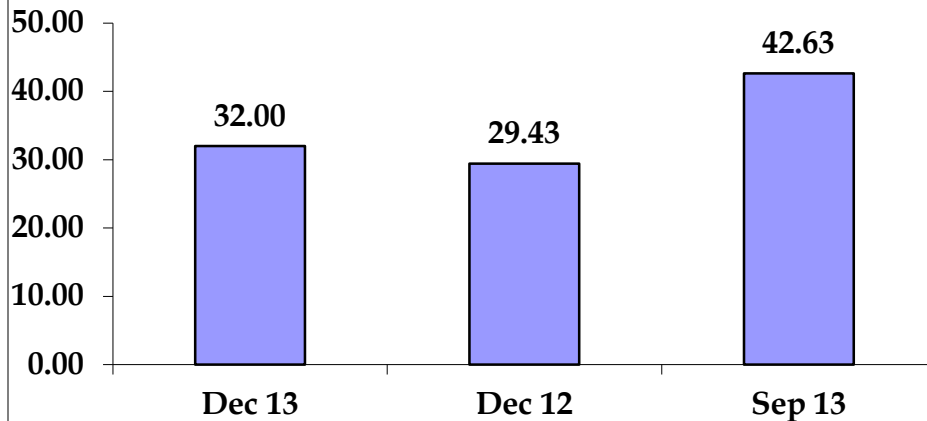
Segment Wise Revenue (₹ in Crores)



Plastics: YoY (De-Growth): (6%); QoQ (De-Growth) (8%)

Retail: YoY Growth : 12%; QoQ (De-Growth): (24%)

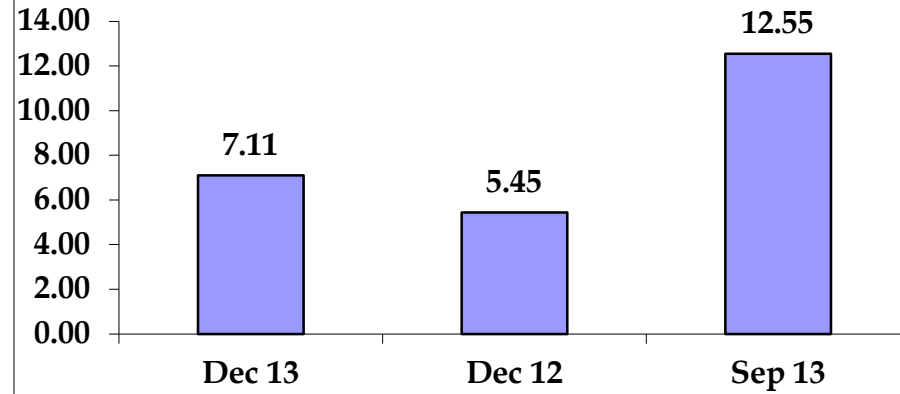
EBIDTA (₹ in Crores)



YoY Growth : 9%

QoQ (De-Growth) : (25%)

Net Profit After Tax (₹ in Crores)

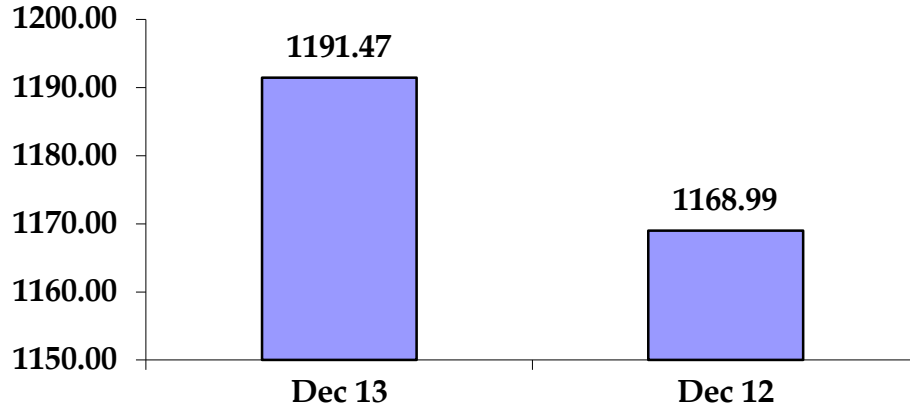


YoY Growth : 31%

QoQ (De-Growth) : (43%)

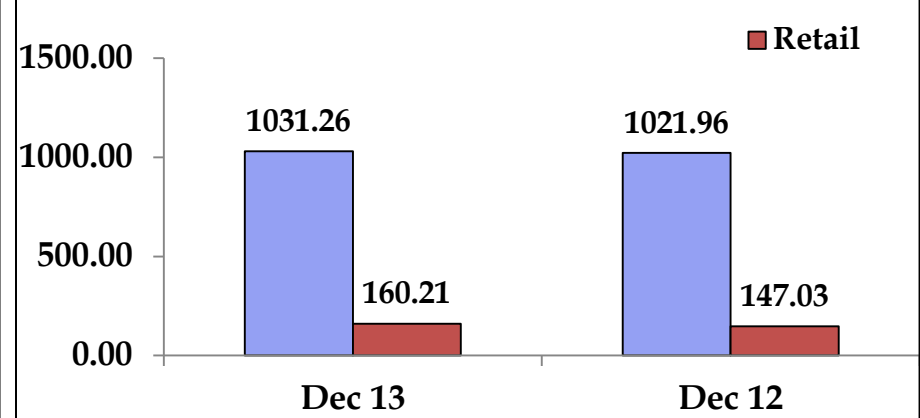
Performance Snapshot (Nine Months)

Revenue From Operations (₹ in Crores)



YoY Growth : 2%

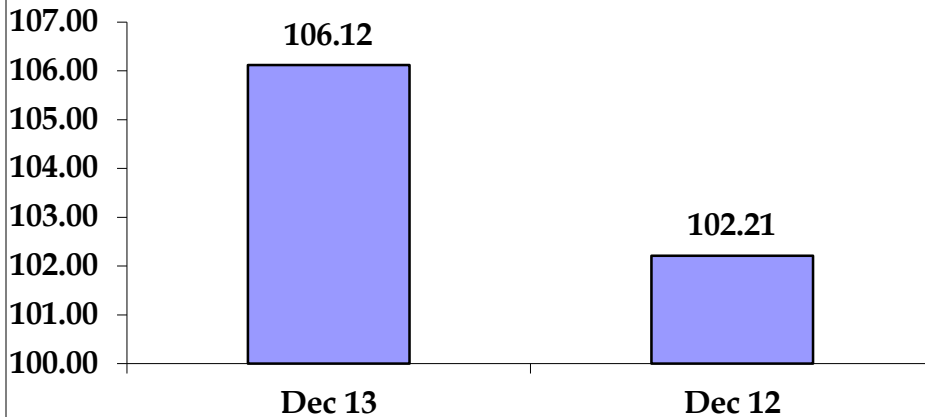
Segment Wise Revenue (₹ in Crores)



Plastics: YoY Growth : 1%

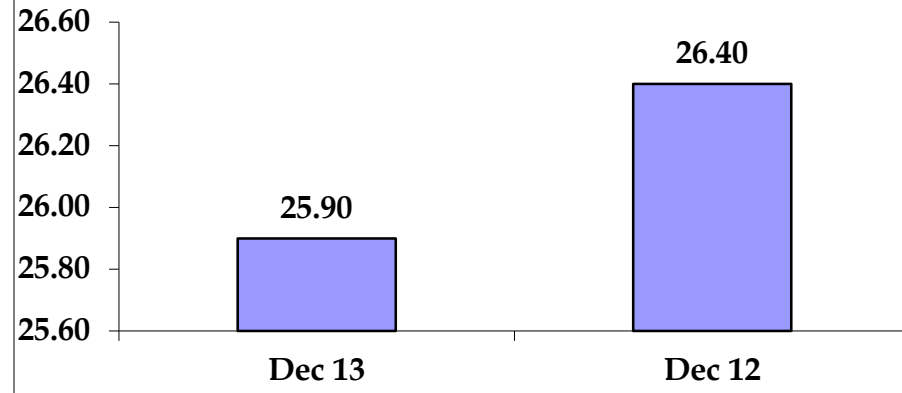
Retail: YoY Growth : 9%

EBIDTA (₹ in Crores)



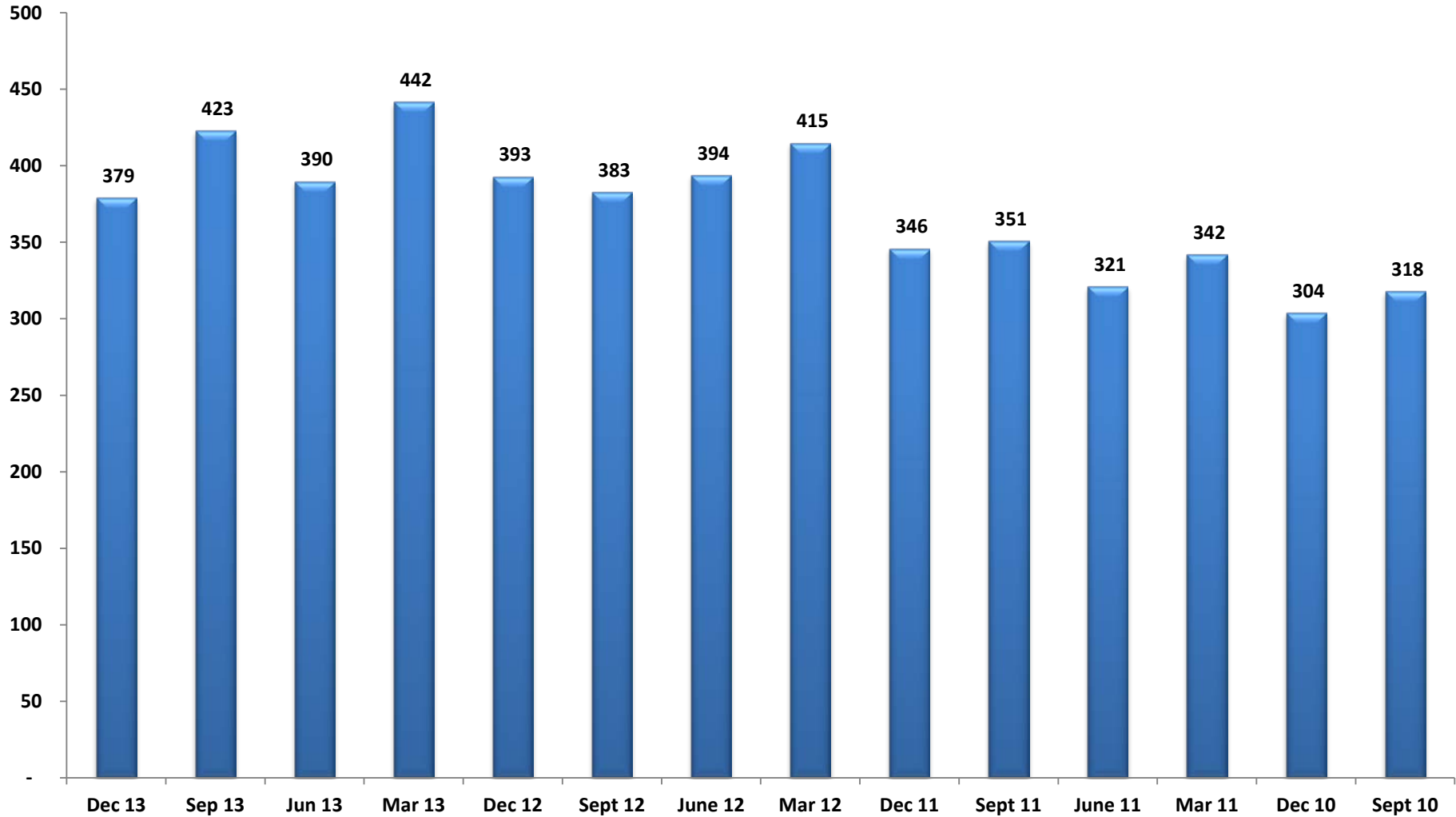
YoY Growth : 4%

Net Profit After Tax (₹ in Crores)



YoY (De-Growth) : (2%)

Quarterly Net Sales (Company)



Income Statement Summary (Quarterly)

(₹ in Crores)

Particulars	Quarter ended Dec 13		Quarter ended Dec 12		Quarter ended Sep 13		Growth/ (De-Growth) Over	
	Amt	%	Amt	%	Amt	%	Dec 12	Sep 13
Revenues	379.57	100%	394.18	100%	424.09	100%	(4%)	(10%)
Material Consumed	237.96	63%	245.85	62%	263.02	62%	(3%)	(10%)
Employees Cost	26.76	7%	25.44	6%	26.37	6%	5%	1%
Operating expenditure	82.85	22%	93.46	24%	92.07	22%	(11%)	(10%)
EBIDTA	32.00	8%	29.43	7%	42.63	10%	9%	(25%)
Depreciation	11.39	3%	10.75	3%	13.86	3%	6%	(18%)
Interest and Finance Charges	10.41	3%	11.21	3%	10.54	2%	(7%)	(1%)
Profit before Tax	10.20	3%	7.47	2%	18.23	4%	37%	(44%)
Tax Expense	3.09	1%	2.02	1%	5.68	1%	53%	(46%)
Net Profit after Tax	7.11	2%	5.45	1%	12.55	3%	31%	(43%)

Income Statement Summary (Nine Months)

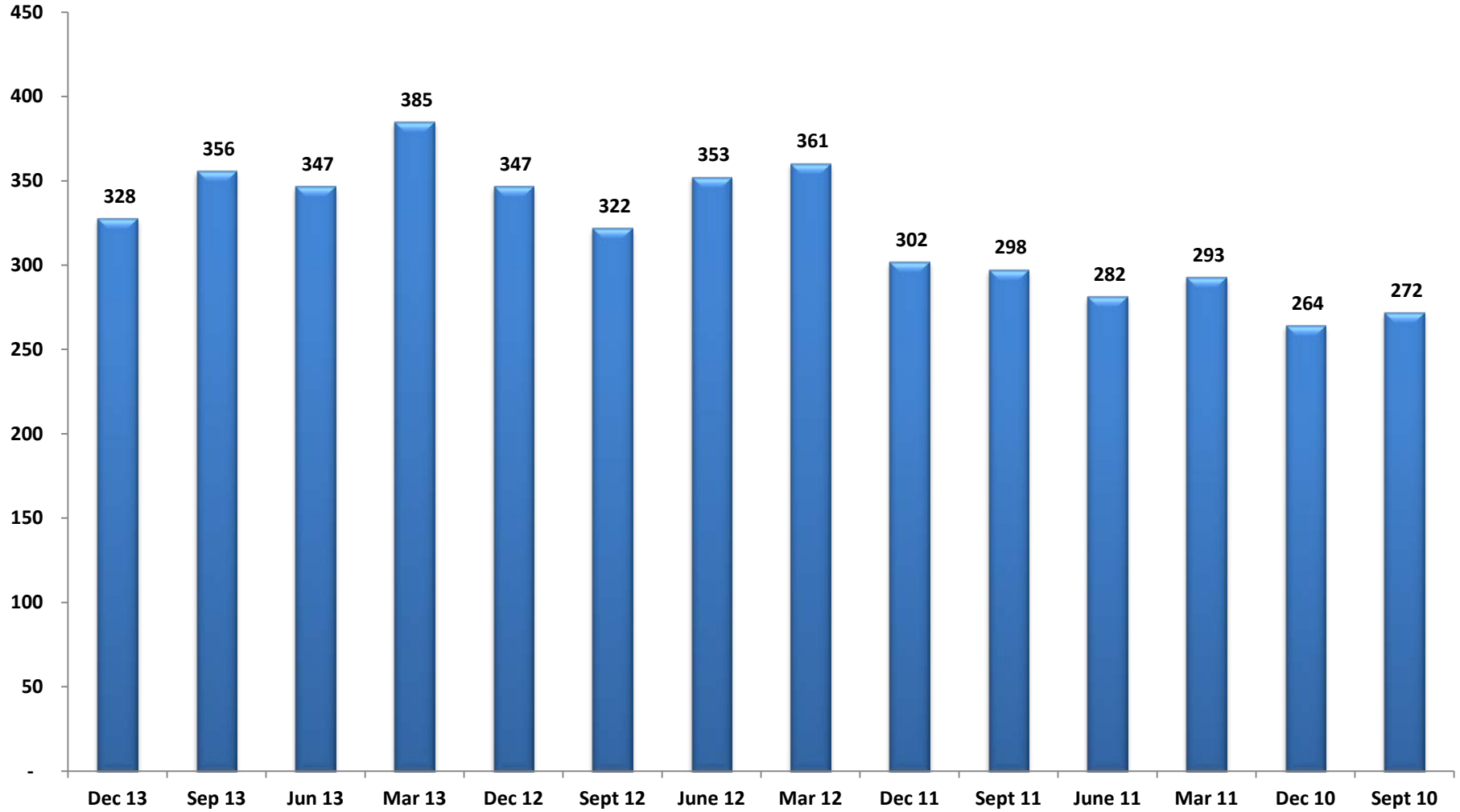
(₹ in Crores)

Particulars	Nine Months ended Dec 13		Nine Months ended Dec 12		Year ended Mar 13	
	%	Amt	%	Amt	%	Amt
Revenues	100%	1194.90	100%	1171.51	100%	1614.85
Material Consumed	63%	747.58	62%	730.19	63%	1018.01
Employees Cost	7%	80.80	6%	75.96	6%	101.63
Operating expenditure	22%	260.39	22%	263.14	23%	364.24
EBIDTA	9%	106.12	9%	102.22	8%	130.97
Depreciation	3%	36.91	3%	33.61	3%	44.34
Interest and Finance Charges	3%	31.63	3%	32.00	3%	42.97
Profit before Tax	3%	37.59	3%	36.60	3%	43.66
Tax Expense	1%	11.68	1%	10.21	1%	12.46
Net Profit after Tax	2%	25.90	2%	26.39	2%	31.19

Business Review

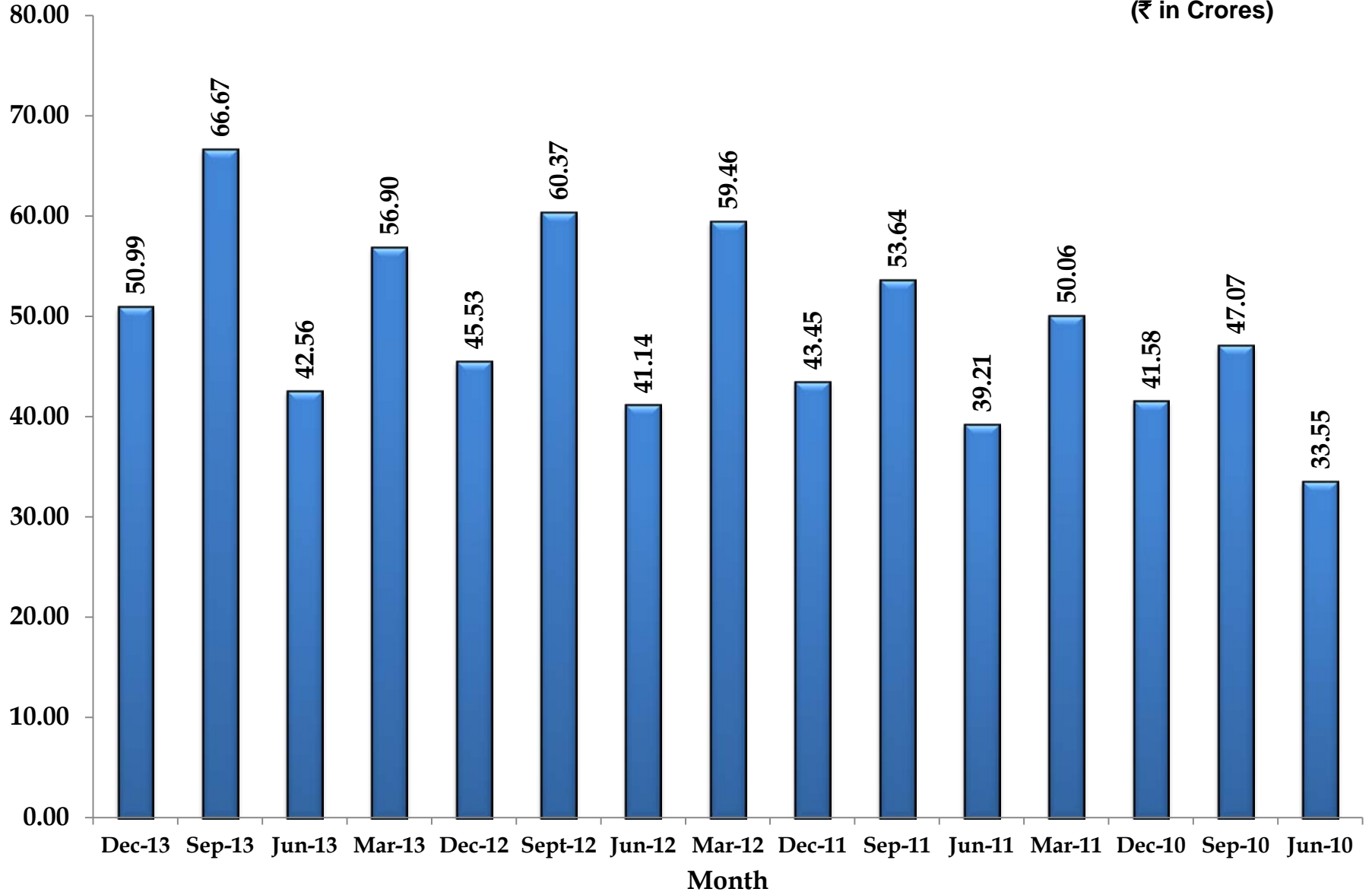
Plastics - Quarter Wise Sales

(₹ in Crores)

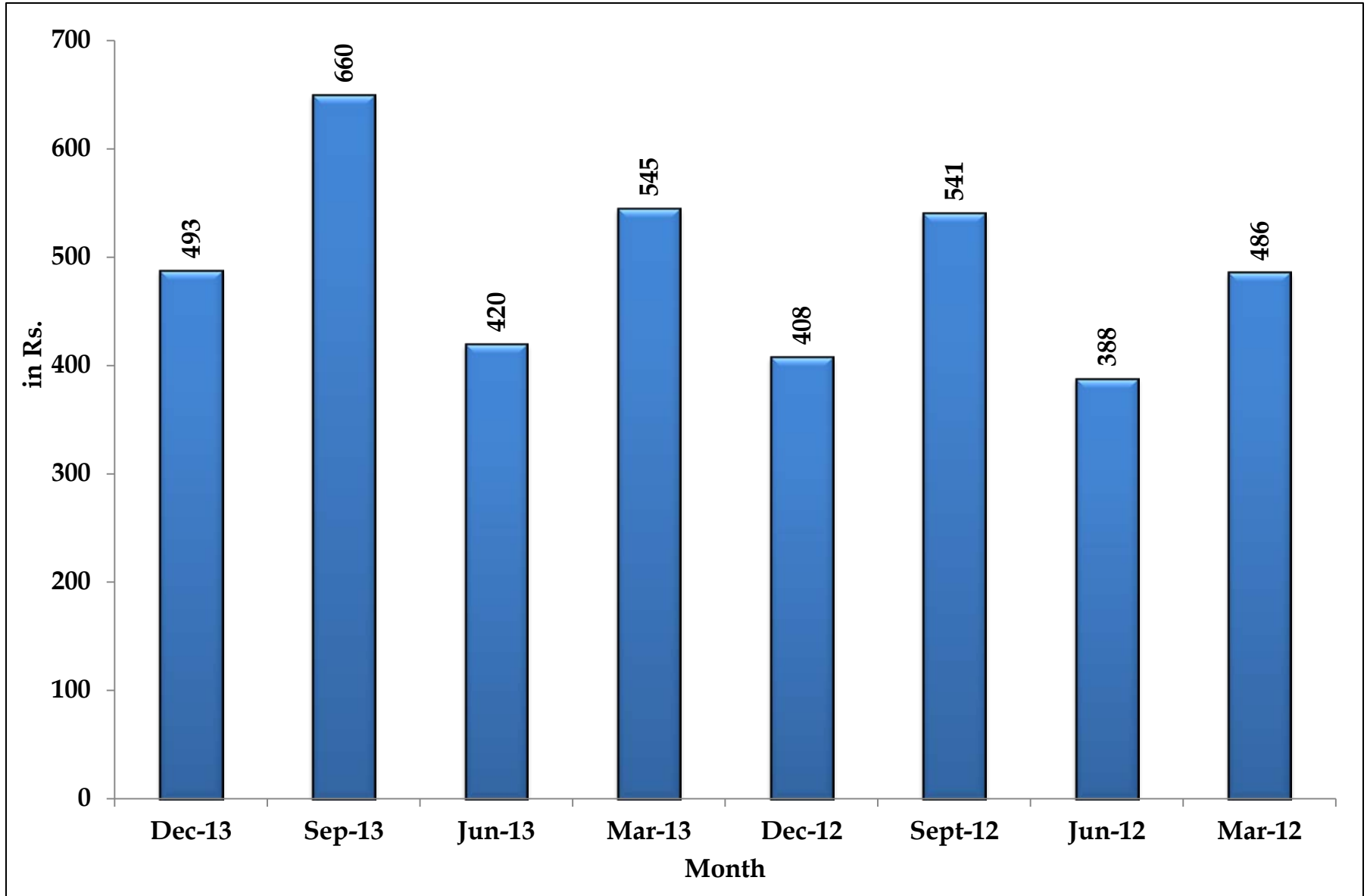


Retail Quarter Wise Sales

(₹ in Crores)



Sales Per Sq. ft. per Month



Thank you