



Delivering Growth Through Workforce





### Introduction

- We are leading recruitment constancy in India
- We are established with an objective of providing complete professional recruitment solutions
- We are managed by young and dynamic team of professionals having vast experience and expertise into recruitments across PAN India level.
- We provide high quality professional recruitment services across all sectors at PAN India level.



## Our objective

- Our objective is to provide best proven employment services for all industries at all levels of employment.
- We know that recruitment isn't only about filling open positions but it is about understanding your human capital needs so that we can find the right talent to help you grow your business.



#### \* Mission

To provide Innovative Recruitment Solutions by being a highly effective, lean and fast-moving organization.

#### Vision

Focus on building a progressive & profitable organization by assisting clients in hiring and retaining professional skill and talent.

#### Values

To add value to our clients recruitment needs by providing them with consistent and efficient recruitment solutions & resources.



# Services we provide

# Recruitment and Staffing

• We follow a complete recruitment process to deliver the right person at the right time for both permanent and contractual jobs.

#### **Placement Services**

 We leads the market in the way it attracts, retains and places its candidates. we have the best candidates who are loyal to us and refer other candidates to us

#### **IT Recruitment**

• IT Recruitment is basically for Web and Software Companies. Being IT recruitment our expertise, we deal in different types of IT requirements like PHP, iPhone, ERP, RoR etc.

#### **Non-IT Recruitment**

 Non-IT Recruitment includes many sector, it is a very vast field like Retail, Pharmaceuticals/Health care, Construction, event Management, Media, etc. comes under Non-IT Recruitment

#### Talent Acquisition

• Talent Acquisition means a view of not only filling positions, but also utilization of the candidates and their skills that come out of a rigorous recruiting process as a means to fill similar positions in the future also.

#### **CXO** Hiring

 CXO is a title bestowed to any executive who holds the word chief in his or her title. This includes Chief Executive Officer, Chief Operating Officer, and so on.



## Industry we serve

- Automotive Industry
- Education Industry
- E-Commerce Industry
- IT Industry
- Tourism and Hospitality
- Telecommunication
- Manufacturing
- Call Centres / Customer Service
- Construction industry

- Real Estate
- Engineering
- Oil and Gas
- Transportation & Logistics
- Electricals & Electronics
- \* FMCG
- Media & Entertainment
- Retailing





### **Our Network**













- ✓ Knowledge of the current market trends
- ✓ Experience and Expertise in Recruitment
- ✓ Industry Expertise
- ✓ Well structured and very clear recruitment processes
- ✓ Access to Huge Database of Worthy Candidates
- ✓ Save Time
- ✓ Save Money
- ✓ Wide Spread Network
- ✓ Open communication and transparency
- ✓ promptness and quality is our motto





## Our process

#### **Analysis requirements**

sourcing and

short listing

Telephone interviews

Forward candidate profile

Follow-up

Aid with closing

- Analyzing the market and Industry
- Understanding company, services
- identifying key tasks within the job
- Identification of desired profiles
- Evaluation of skills, potential, experience
- Detailed phone survey of appropriate candidates
- Outline of desired career path and salary goals
- After scrutinize all the requirements, search out best profile and forward candidate' profile
- Regular contact with both candidate and client
- Notification and analysis of difficulties and obstacles
- Assistance and follow-up during negotiations
- Regular contact with the candidate during his or her pre-departure period



## **Pricing**

8.33 % of annual CTC of candidate + Taxes.

Payment cycle: 15 days (Once the candidate joins your organization you have to give us the payment within 15 days)

Replacement clause: 90 days (In case candidate join your organization then left your organization before 3 months so we will give you one free replacement means you no need to give us twice payment)



### **Contact Us**



www.xcessmanpower.com



info@xcessmanpower.com



+917041728312

+917041728315



alex.xcessmanpower hardik. xcessmanpower

