

COMPANY PROFILE



LAPO CARE

CARE YOUR DIGITAL LIFE

DOCUMENT

Company profile

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LAPO CARE

LAPO CARE

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INDEX

1. INTRODUCTION	2
2. LAPO CARE: YOUR AUTOMATION PARTNER	3
3. OUR MISSION & VISION	4
4. OUR JOURNEY	5
5. OPERATIONS ABROAD	6
6. OUR INVOLVEMENT	7
7. AREAS OF EXPERTISE	9
8. STRENGTH & CAPABILITIES	11
9. PRODUCT OFFERINGS	12
10. PROFESSIONAL AFFILIATION	13
11. LIST OF SOME MAJOR CLIENT	14
12. CROSS FUNCTIONAL ALLIANCES	15



1. INTRODUCTION

LAPO CARE provides Third party service solution for your trade and industry. Depending on the size and field of your organization, we have different IT products like(Laptop, Desktop, Server, Tab, Mobile,) and services to meet your requirements. We provide the optimum and customized solutions made for your organization.

LAPO CARE began its business operation as a hardware and network solutions providing company in October 2019.

LAPO CARE is focusing exclusively in high quality and cost-effective third party IT service and implementation of services. We are advancing on a tremendous pace and with involvement of skilled and experienced people working in the organization. LAPO CARE is currently doing business in Government, Banking, MNCs, Large & Small Corporate, and Telecom and in the Computer and its related Sector.



2. Lapo Care: Your Automation Partner

Lapo Care A group of professionals having vivid experience and wide exposure in Information Technology as well as Hardware and Third Party Service has formed the company. People involved here are young qualified business graduates and qualified engineers from the renowned universities across the globe.

The resource personnel working in the company have been consistently providing reliable support services and consultancy to a wide variety of corporate houses either in the capacity of executive or as business partner or consultant. Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

It is a company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize the benefits.

We want to establish ourselves as the best choice in Computing and Information Technology Services, Consultancy and Development by offering the full spectrum of services.



3. OUR MISSION & VISION

Our Mission is to achieve the reputation of a quality, high standard & reliable solution & service Provider Company in the ICT industry.

Our Vision is to achieve 100% customer satisfaction by delivering quality products and services at an affordable cost. Our forward vision is to strive to become an entity in technology based corporate solutions, capable of demanding unconditional response from the targeted niche. We also believe that for our scope of improvisation – sky is the limit and we are always ready to take our achievements to the next level. We are growing and would always like to remain on the growing streak.

Our keys for development:

- **Desire for Excellence**
- **Trust and confidence build-up**
- **Innovation**
- **Transparency**
- **Teamwork**

We believe in

- **Motivation**
- **Collective responsibility and leadership**
- **Professionalism and ethics**
- **Adding values to our client needs**

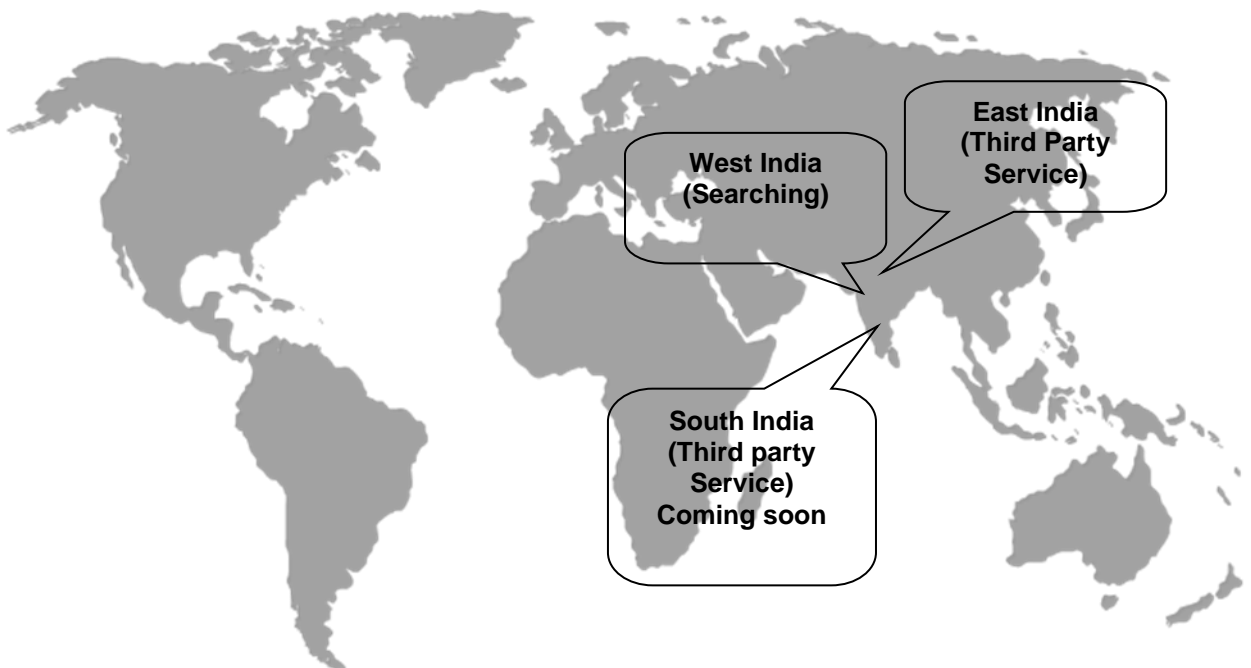


4. OUR JOURNEY

2016	2017	2018	2019
<i>Starting journey as Hardware & Network Solution Provider</i>	<i>Stepped into Int'l market, developed Quick Freelance Service for a Local And company .</i>	<i>Started Software Development with Freelance Core team</i>	<i>Call Centre setup with International video conferencing & system integration</i>
<i>Business relationship with Home PC User</i>	<i>Freelance Set-up, Transmission Room upgradation with entire back-office IT infrastructure for new office.</i>	<i>Focusing in high quality and cost-effective solution for Enterprise market</i>	<i>Formation of Partnership for regularize and permanent with the name of LAPO CARE CORPORATION</i>
	<i>Developed CRM solution for local market</i>		

5. Operations Nationalized

LAPO CARE closely works for establishing business setup at North India, West India and South India market. Targeted companies are jointly involved in providing various systems and solutions to different economic sectors and are considered as one of the fastest growing and leading solution provider company.





6. Our Involvement

■ **Third Party Service**

We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities in the clients end with the new technology integrated with the existing one. LAPO CARE offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services cover:

- **Strategy planning**
- **Assessment**
- **Procurement**
- **Re-engineering solutions**
- **Planning, audits, best practices etc.**

■ **NETWORK & INFRASTRUCTURE SERVICES**

Growth in the Solution Integration (SI) services market is fueled by the need for seamless business processes across an organization's complete value chain of customers, partners, suppliers, and employees. LAPO CARE's services enable clients to identify, develop, and implement the best-fit solutions, which are equipped to meet their changing business requirements.

LAPO CARE's Solution Integration services offer to:

- **Leverage IT investments**
- **Minimize risks**
- **Maximize compatibility**
- **Maximize interoperability**

LAPO CARE provides total project management, right from architectural design, integration, system and interface development to migration backed by world-class methodologies, well-defined solution frameworks and extensive integration experience with tier-1 service providers.

■ **HARDWARE SALES & SUPPORT SERVICES**



LAPO CARE

We offer servers, computers, computer accessories and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in “commitment of service”. You are hereby requested to call us for any kind of requirement of computers, computer parts and services whatever and whenever you need.

LAPO CARE's also offer & supply, Delivery & Installation of:

- **Data Centre , Structure Cabling Systems**
- **CISCO Switch, Firewall, Wireless & Routers.**
- **KASPERSKY antivirus and UTM**
- **PC, Server & Storage**
- **Server & Switch Equipment maintenance**

■ MANAGED SERVICES

LAPO CARE has the expertise and experience to manage an enabling infrastructure and applications and run outsourced operations for large telecom operators smoothly. LAPO CARE's Managed Services offerings cover the entire array of IT outsourcing services including networks, IT infrastructure, applications and business processes. This provides our customers the best of both worlds - control and flexibility over their information systems without either the pain or cost of running them.

■ UNIFIED COMMUNICATION

With the Microsoft Office Communication Server (OCS) 2007 we are there to build all your communication need including instant messaging and e-mail services.



7. Areas Of Expertise

Main Strength of LAPO CARE lies in the blend of professionals, specialized and highly focused operation. Increasing customer's awareness is the strength where it excels over its competitors. Our strength lies in our ability to blend current management practice and IT expertise into cost-effective Computer Aided Management Solutions, Products and Services. LAPO CARE understands the need for skill transfer to client personnel. Our offers cover the following major areas:

- **System analysis**
- **Business process reengineering**
- **Process development localization**
- **Customized and target oriented Workflow design**
- **Specialization in Client / Server and Internet / Intranet application and technologies**
- **Automation of Financial Institutions, Telco-Operators, Electronic Medias & Business Institutions with the latest development.**
- **Customized software development as ancillary product for deployed international software**
- **International software deployment - product development localization**
- **Network Monitoring/ Network Management Support**
- **Network, Security & Threat Management Solution**
- **Enterprise Server & Storage Solution**
- **Digital Marketing: We have a team of digital marketing experts, who devise proper**
- **Hardware at competitive price**
- **Desktop maintenance and support**
- **Server maintenance and support**
- **Production operations**
- **Disaster Recovery and Storage Management Solution**
- **Power Solution.**
- **Enterprise-grade LAN Cabling.**
- **Infrastructure Management Solution.**
- **Data Centre Operations and Service Delivery.**
- **Systems Integration.**
- **Project Management.**
- **Change/request implementation**
- **Project support**
- **Standby support**
- **Web based support & solution development**
- **E-business solutions**
- **Data conversion & data entry**
- **Overall automation consultancy**
- **Migration Services : E-mailing System, Datacenter migration to Co-Lo or Cloud,**



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strategy to optimize the ranking of the website in the search engine result page

- **AMC of IT Assets : Desktop, Laptop, Printer, Scanner, Server, Switch and Router**
- **Rental of IT assets : Rental of IT assets in all categories**
- **Mobile App Development**

Installation of new IT systems on large, medium or small scale

- **Managed IT Services: All domains including application development, Time and Material based contracts, SLA based contracts**
- **Product Design Tool**
- **Any Type of VDO editing Solutions**



8. Strength & Capabilities

The development team of LAPO CARE is equipped with proper human resources specialized in different system development tasks. The key areas are;

■ SYSTEM ANALYSIS & DESIGN

System analysis and design team combines both functional and technical analysts. We believe to develop a proper system of which functional analysis is equally important as technical analysis. Our system analysis and design team specializes in the software like Microsoft Visio, Rational Rose and Microsoft Visual Modeler.

■ WEB DEVELOPMENT AND DESIGN

Our web developers and designers are skilled in development with Microsoft Front Page, Macromedia Fireworks and Dream Weaver for web site design.

■ PROGRAMMING

Our young and talented programmers have a wide range of experience in developing systems. Our programming skill involves:

- **PROGRAMMING LANGUAGES:** VB, Visual C++, Java, VB for Application (VBA) and Microsoft .Net Platform.
- **WEB PROGRAMMING LANGUAGES:** PHP, Perl/CGI, Active Server Pages (ASP)
- **SCRIPTING LANGUAGES:** Java Script, VB Scripts
- **MULTIMEDIA DEVELOPMENT:** Flash and Flash Script.
- **WEB SERVERS:** Microsoft IIS and Apache
- **OPERATING SYSTEMS:** Microsoft Platform, iOX and Linux/Unix



9. Product Offerings

■ TELECOM SOLUTIONS

- *Pre-paid & Post-paid Convergent Billing*
- *Content Management Solution (CMS)*
- *Dynamic Voice (IVR) Platform*
- *E-Top Up Solution*
- *Charging Gateway*

■ ENTERPRISE MARKET

- *Enterprise Resource Planning (ERP)*
- *Order Management System*
- *SMS Banking Solution*
- *Bulk & Corporate Messaging Platform*
- *Mobility Solution*



10. Professional Affiliation

LAPO CARE is proudly affiliated with following local & internationally reputed companies & organizations:

■ MEMBER



■ BUSINESS PARTNER & RESELLER





11. LIST OF SOME MAJOR CLIENT

LAPO CARE has several clients using its array of products. Our team members have the distinguished experience and association with different national and international organizations in different sectors. A partial list of these clients includes:



12. CROSS FUNCTIONAL ALLIANCES

LAPO CARE is having strategic association with the following organizations for their technical support, vast product range to collectively meet the complete spectrum of customer requirements, while simplifying the engagement model. They all blend together to make us a unique total solutions company.